

## **PABLO GUILLEN ALVAREZ**

### **EDUCATION**

PhD Economics, *Cum Laude*, 2004, Universitat Autònoma de Barcelona  
BA Economics, 1999, Universidade de Vigo

### **EMPLOYMENT**

1/11 – present, Senior Lecturer, The University of Sydney, School of Economics  
12/06 – 12/10 Lecturer, The University of Sydney, Discipline of Economics  
8/04 – 8/06, CLER Research Fellow, Harvard Business School  
4/04 – 6/04, Research Assistant at the LINEEX Experimental Economics Lab,  
Universitat de València

### **INTERESTS**

Experimental Economics, Behavioural Economics

### **PUBLISHED PAPERS**

**Guillen P, Kesten O** forthcoming ‘Matching Markets with Mixed Ownership: The Case for A Real-life Assignment Mechanism’, *International Economic Review*

**Ji D, Guillen P**, forthcoming ‘Trust, discrimination and acculturation: Experimental evidence on international and domestic university students in Australia’, *Journal of Socio Economics*

**Brañas-Garza P, Fatas E, Guillen P** 2010 ‘Inducing efficient cooperation patterns in public good games, an experimental investigation’, *Journal of Economic Psychology* forthcoming

**Slonim R, Guillen P** 2010 ‘Gender selection discrimination: Evidence from a trust game’, *Journal of Economic Behaviour and Organization* forthcoming

**Englmaier F, Guillen P, Llorente L, Onderstal S and Sausgruber R** 2009 ‘The choptstick auction: A study of the exposure problem in multi-unit auctions’, *International Journal of Industrial Organization*, vol.27:2, pp. 286-91

**Garza P, Guillen P and Lopez del Paso R** 2008 ‘Math skills and risk attitudes’, *Economics Letters*, vol.99:2, pp. 332-336

**Brandts J and Guillen P** 2007 ‘Collusion and fights in an experiment with price-setting firms and production in advance’, *Journal of Industrial Economics*, vol.55:3, pp. 453-473

**Brañas-Garza P, Georgantzís N and Guillen P** 2007 ‘Direct and indirect effects of pathological gambling on risk attitudes’, *Judgement and Decision Making*, vol.2:2, pp. 48-58

**Guillen P, Schwioren C and Staffiero G** 2006 ‘Why feed the Leviathan?’, *Public Choice*, vol.130:1-2, pp. 115-128

**Guillen P** 2004 ‘Becoming famous and then richer: how status can bias perfect competition’, *Cuadernos de Economía*, vol.75:3.

### **SUBMITTED & WORKING PAPERS**

**Guillen P, Veszteg R** 2010 'Raising "lab rats"', *The Papers*, 09/11 Universidad de Granada working paper,

**Chong S, Guillen P** 2009 'Individual vs collective contracts: An experimental investigation using the gift exchange game', *The Papers*, 09/05 Universidad de Granada working paper

**Guillen P, Veszteg R** 2006 'Subject pool bias in economic experiments', *The Papers*, 06/03 Universidad de Granada working paper

### **WORK IN PROGRESS**

**Guillen P, Merrett D, Slonim R** 'Public goods, team effort and intergroup competition'

**Capon T, Guillen P** 'Distributional justice, asymmetry and efficiency'

**Bou S, Brandts J, Guillen P** 'Superstition and economic behaviour'

**Berenguer V, Guillen P** 'Price-quantity competition in multi firm oligopolies'

### **GRANTS AWARDED**

Faculty Research Grant 2008, Faculty of Economics and Business, Luck Effort and Redistribution, \$13,664.

Faculty Research Grant 2007, Faculty of Economics and Business, Team Effort and Intergroup Competition, \$5000.

### **CONFERENCE PRESENTATIONS**

WEAI, Brisbane 2011

IMEBE, Bilbao 2010

Advanced Workshop in Experimental Economics, Sydney 2009

Symposium of Economic Analysis, Zaragoza 2008

Asia-Pacific Meeting of the Econometric Society, Wellington 2008

MODSIM08, Christchurch 2008

ESA World Meeting, Rome 2007

ESA World Meeting, Montreal 2005

IMEBE, Cordoba 2004

ESA American Regional Meeting, Tucson 2004

Workshop on Social and Behavioral Economics, Valencia 2004

XIX Jornadas de Economía Industrial, Castellon 2003

EARIE, Helsinki 2003

### **INVITED PRESENTATIONS**

Queensland University of Technology 2011

UNSW 2008

Australian National University 2007

## **TEACHING EXPERIENCE**

### **At The University of Sydney:**

2010: Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2009: Introductory Microeconomics, Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2008: Introductory Microeconomics, Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2007: Introductory Microeconomics, Industrial Organisation

### **At Universitat Autònoma de Barcelona (Tutor):**

1999-2000: Macroeconomics I, Econometrics

2000-2001: Macroeconomics I, Econometrics

2001-2002: Macroeconomics I

2002-2003: Introduction to Economics

2003-2004: Introduction to Economics

## **SUPERVISION**

### **PhD students:**

Tuan Kiet Nguyen (started 2009) [associate supervisor]

Danielle Merrett (started 2008)

### **Honours students:**

Kevin Wu (2011)

Daniel Ji (2009)

Sophia Chong (2008)

Nicholas Bailey (2007)

## **REFEREEING**

Journal of Economic Behaviour and Organization, International Journal of Industrial Organization, International Journal of Development Issues, Experimental Economics, Journal of Economic Psychology, Investigaciones Economicas, The Economic Record, The Economic Journal

## **AWARDS**

Nomination to the 2009 Teaching Award (The University of Sydney)

“Premio Extraordinario Fin de Carrera” (prize to the best economics student),

Universidade de Vigo

Spanish Science and Technology Ministry Scholarship (2000-2004)