

Pre-2011 majors for the Master of Commerce

The following majors outline the units of study available for pre-2011 students completing their Master of Commerce. The units available for 2012 are not indicated in the following lists – for details of available units refer to list of [Postgraduate units available for the current year on the Business School website](#) or the [University's Unit of Study Handbook](#) (for non-Business School units).

All CISS, ECMT, ECON, ECOP, GOVT, LAWS and USSC units are non-Business School units.

Students who require assistance in substituting units for majors should contact the [Postgraduate Program Adviser](#)

Accounting (Master of Commerce and combined Master of Commerce programs, except the MCom/MPAcc)

Requirements for the major

Students who intend to complete a major in Accounting must complete the following foundation level unit of study as prerequisites for this major:

- *ACCT5001 Accounting Principles*

To obtain an Accounting major, students must complete four elective units of study (24 credit points) from the following (at least three of the electives (18 credit points) must be ACCT coded units of study):

- *ACCT6001 Intermediate Financial Reporting*
- *ACCT6002 International Accounting*
- *ACCT6003 Financial Statement Analysis*
- *ACCT6005 Management Control Systems*
- *ACCT6006 Advanced Managerial Accounting*
- *ACCT6007 Contemporary Issues in Auditing*
- *ACCT6010 Advanced Financial Reporting*
- *ACCT6014 Designing Accounting Systems*
- *ACCT6015 Extended Performance Reporting*
- *ACCT6116 Corporate Collapse*
- *ACCT6118 Public Sector Accounting*
- *ACCT6119 Public Sector Accounts and Accountability*
- *ACCT6120 Corporate Governance and Accountability*
- *ACCT6101 Special Topic in Accounting*

- CLAW6026 *Taxation Law and Practice (formerly titled 'Concepts of Australian Taxation')*
- CLAW6028 *Corporate Governance, Law and Ethics*
- FINC6017 *Mergers and Acquisitions*
- FINC6021 *Corporate Valuation*
- INFS6012 *Business Process Integration*
- INFS6013 *Information Risk, Governance and Assurance (formerly titled 'Risk Management and BIS Assurance')*
- INFS6015 *Business Process Management*
- INFS6016 *Technology-Enabled Business Innovation*
- INFS6101 *Information Systems Research A (formerly titled 'Special Topic in Business Information Systems')*
- INFS6106 *Information Systems Research B*
- WORK6119 *The Innovative Firm*
- WORK6121 *Founders of Enterprise*

Please Note: ACCT5001 is the prerequisite unit for most of the 'ACCT' units of study. Other prerequisites may apply.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Accounting (Master of Commerce and Master of Professional Accounting)

Requirements for the major

To obtain an Accounting major, students must complete four elective units of study (24 credit points) from the following (at least three of the electives (18 credit points) must be ACCT coded units of study):

- ACCT6002 *International Accounting*
- ACCT6003 *Financial Statement Analysis*
- ACCT6005 *Management Control Systems*
- ACCT6006 *Advanced Managerial Accounting*
- ACCT6014 *Designing Accounting Systems*
- ACCT6015 *Extended Performance Reporting*
- ACCT6116 *Corporate Collapse*
- ACCT6118 *Public Sector Accounting*
- ACCT6119 *Public Sector Accounts and Accountability*
- ACCT6120 *Corporate Governance and Accountability*
- ACCT6101 *Special Topic in Accounting*
- CLAW6026 *Taxation Law and Practice (formerly titled 'Concepts of Australian Taxation')*
- CLAW6028 *Corporate Governance, Law and Ethics*

- FINC6017 *Mergers and Acquisitions*
- FINC6021 *Corporate Valuation*
- INFS6012 *Business Process Integration*
- INFS6013 *Information Risk, Governance and Assurance (formerly titled 'Risk Management and BIS Assurance')*
- INFS6015 *Business Process Management*
- INFS6016 *Technology-Enabled Business Innovation*
- INFS6101 *Information Systems Research A (formerly titled 'Special Topic in Business Information Systems')*
- INFS6106 *Information Systems Research B*
- WORK6119 *The Innovative Firm*
- WORK6121 *Founders of Enterprise*

Please Note: ACCT5001 is the prerequisite unit for most of the 'ACCT' units of study. Other prerequisites may apply.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Banking (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Banking must complete the following foundation level units of study as prerequisites for this major:

- ECON5001 *Microeconomic Theory*
- ECON5002 *Macroeconomic Theory*
- FINC5001 *Capital Markets and Corporate Finance*

To obtain a Banking major, students must complete four elective units of study (24 credit points) comprising:

(i) two compulsory units of study (12 credit points), as follows:

- BANK6002 *Bank Management*
- BANK6003 *Global Supervision of Bank Risks*

(ii) two elective units of study (12 credit points) selected from the following:

- ACCT6003 *Financial Statement Analysis*
- BANK6005 *International Banking (new unit for 2012)*
- CLAW6031 *International Financial Crime (new unit for 2012)*
- FINC6000 *Quantitative Finance*

- FINC6003 *Broking and Market Making*
- FINC6005 *Advanced Asset Pricing*
- FINC6007 *Financial Strategy*
- FINC6009 *Portfolio Theory and its Applications*
- FINC6010 *Derivative Securities*
- FINC6013 *International Business Finance*
- FINC6014 *Fixed Income Securities*
- FINC6015 *Global Trading*
- FINC6016 *Financial Instruments and Markets*
- FINC6017 *Mergers and Acquisitions*
- FINC6019 *Financial Modelling*
- FINC6021 *Corporate Valuation*
- FINC6022 *Behavioural Finance*
- FINC6023 *Financial Risk Management (new unit for 2012)*

Please note: The core foundation unit, FINC5001, is the prerequisites/corequisite for the 'BANK' and almost all 'FINC' units. Other non-FINC unit may have different prerequisites.

Please Note: All 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Business and Security (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

To obtain a Business and Security major, students must complete four units of study (24 credit points), comprising:

(i) one compulsory unit of study (six credit points):

- *CISS6003 Business and Security*

(ii) three elective units of study (18 credit points) selected from the following:

- *CISS6001 New Security Challenges*
- *CISS6002 Strategy and Security in the Asia-Pacific*
- *CISS6004 Disease and Security*
- *CISS6005 Ethics, Law and War*
- *CISS6006 Statebuilding and Fragile States*
- *CISS6007 Terrorism in the Asia-Pacific Region*

- CISS6008 *Population and Security*
- CISS6009 *Research Essay 1*
- CISS6011 *Special Topic in International Security*
- CISS6012 *Civil-Military Relations*
- CISS6013 *Middle East Conflict and Security*
- CISS6014 *Human Security*
- CISS6015 *Alliances and Coalition Warfare*
- CISS6016 *Chinese Foreign and Security Policy*
- CISS6017 *Transnational Threats and Organised Crime*
- CISS6018 *Nuclear Arms Control and Non-proliferation*
- IBUS6003 *Managing International Risk*
- TPTM6390 *Logistics in Humanitarian Aid Projects*

Please Note: All 'CISS' units of study are offered through the Centre for International Security Studies, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Business and Society (Master of Commerce and combined Master of Commerce programs)

Please Note: This major will **NOT** be available to students commencing after 2009. Continuing (Pre-2009 commencing) students may complete this major following the requirements set out below or in the [Handbook of the year they commenced their degree](#).

Requirements for the major

For continuing (pre-2009 commencing) students to complete a major in Business and Society, students must have completed the following foundation level unit of study as a prerequisite for the major:

- GOVT5001 *Business, Government and Society*

For a Business and Society major, continuing students must complete four elective units of study (24 credit points) selected from the following:

- CISS6001 *New Security Challenges*
- CISS6003 *Business and Security*
- CISS6004 *Disease and Security*
- CISS6008 *Population and Security*
- CISS6012 *Civil-Military Relations*
- GOVT6146 *International Risk Analysis*

- GOVT6155 *Scandals and Corruption*
- GOVT6157 *Corporate Citizenship*
- GOVT6300 *Deliberation and Public Engagement (12 credit points)*
- GOVT6301 *Government and Business Ethics*
- GOVT6311 *Issues in Public Policy*
- GOVT6312 *Issues Management*
- GOVT6317 *Politics of Consultation*
- GOVT6318 *Crises, Disasters and Public Management*
- GOVT6320 *Strategic Management and Public Affairs*
- GOVT6327 *Managing Public Expenditure*
- GOVT6336 *Media Politics*
- GOVT6337 *Work and Family: International Perspectives*
- GOVT6342 *Spirituality and Governance*
- USSC6902 *US Politics: Competing Centres of Power*
- USSC6904 *US Financial Institutions and Culture*
- USSC6905 *US Economic Policy and Regulation*
- WORK6119 *The Innovative Firm*

Please Note: All 'GOVT' units of study are offered through the Department of Government and International Relations, Faculty of Arts and Social Sciences. All 'CISS' units of study are offered through the Centre for International Security Studies, Faculty of Arts and Social Sciences. All 'USSC' coded units of study are offered the United States Studies Centre.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Business Decision Sciences (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Business Decision Sciences must complete the foundation level units of study as prerequisites for this major:

- ECMT5001 *Principles of Econometrics*
- ECON5001 *Microeconomic Theory*
- MKTG5002 *The Psychology of Business Decisions* **OR** MKTG6014 *The Psychology of Business Decisions*

To obtain Business Decision Sciences major, students must complete four units of study (24 credit points), comprising:

(i) two compulsory units of study (12 credit points), as follows:

- ECMT6510 *Management Decision Making* **OR** QBUS6320 *Management Decision Making*
- ECON6025 *Strategic Decision Making*

(ii) two elective units of study (12 credit points) selected from the following list of units of study:

- ECMT6002 *Econometric Applications*
- ECMT6003 *Applied Business Forecasting*
- ECMT6005 *Applied Discrete Choice Modelling*
- ECMT6006 *Applied Financial Econometrics*
- ECMT6007 *Analysis of Panel Data (formerly titled 'Panel Data Econometrics')*
- ECMT6008 *Business Operations Analysis* **OR** QBUS6310 *Business Operations Analysis*
- ECMT6030 *Forecasting for Economics and Business*
- ECMT6901 *Econometric Modelling*
- ECON6006 *Market Structure and Strategic Behaviour*

Please note: The core unit of study *ECMT5001* is the prerequisite units of study for all of the 'ECMT' units of study and *ECON5001* is the prerequisite for all 'ECON' units of study in this major.

Please Note: All 'ECMT' and 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Business Information Systems (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Business Information Systems must complete the following foundation level unit of study as a prerequisite for the major:

- INFS5000 *Information and Systems in Organisations (formerly titled 'Business Information Systems')*

To obtain a Business Information Systems major, students must complete four elective units of study (24 credit points) from the following:

- INFS6001 *Managing Information and Systems (formerly titled 'BIS Management')*

- INFS6002 *Strategic Information Systems Management (formerly titled 'BIS Strategy')*
- INFS6004 *Information Systems Change Management (formerly BIS Change Management)*
- INFS6012 *Business Process Integration*
- INFS6013 *Information Risk, Governance and Assurance (formerly titled 'Risk Management and BIS Assurance')*
- INFS6014 *Project Management (formerly titled 'BIS Project Management')* **OR** INFS5001 *Project Management*
- INFS6015 *Business Process Management*
- INFS6016 *Technology-Enabled Business Innovation*
- INFS6017 *Strategic Information and Knowledge Management*
- INFS6018 *Managing Business Intelligence*
- INFS6020 *BIS Innovation Transformation and Change*
- INFS6101 *Information Systems Research A (formerly titled 'Special Topic in Business Information Systems')*
- INFS6106 *Information Systems Research B*

Note. Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.

Australian Computer Society (ACS) professional accreditation

Students planning to satisfy the accreditation requirements of the ACS should include in their degree a prescribed set of units of study, including a major in Business Information Systems. The required units of study are listed below:

1. The core unit of study: *INFS5000/INFS5001*
2. at least five advanced (6000-level) 'INFS' elective units (30 credit points) from those listed above.

For further information regarding registration, requirements contact the [Australian Computer Society](#).

Business Law (Master of Commerce and combined Master of Commerce programs except MCom/MPAcc)

Requirements for the major

Students who intend to complete a major in Business Law must complete the following foundation level unit of study as a prerequisite for the major:

- *CLAW5001 Legal Environment of Business*

To obtain a Business Law major, students must complete four elective units of study (24 credit points) selected from the following:

- CLAW6002 *Corporate Structures of Business (formerly titled 'Corporations Law')*
- CLAW6005 *Regulation of Capital Markets*
- CLAW6006 *Regulatory Response to Business Failure (formerly titled 'Insolvency Law')*
- CLAW6007 *Issues in Law and International Business*
- CLAW6026 *Taxation Law and Practice (formerly titled 'Concepts of Australian Taxation')*
- CLAW6028 *Corporate Governance, Law and Ethics*
- CLAW6029 *Concepts of Chinese Taxation*
- CLAW6030 *China's Legal Environment for Business*
- CLAW6031 *International Financial Crime*
- CLAW6032 *Regulating Innovation and Distribution*

Please Note: The foundation level unit of study CLAW5001 is the prerequisite unit for many of the 'CLAW' units of study in this major.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Business Law (Master of Commerce and Master of Professional Accounting)

Please note: This version of the Business Law major is only available to students enrolled in the combined Master of Commerce and Master of Professional Accounting degree.

Requirements for the major

To obtain a Business Law major, students must complete four elective units of study (24 credit points) selected from the following:

- CLAW6005 *Regulation of Capital Markets*
- CLAW6006 *Regulatory Response to Business Failure (formerly titled 'Insolvency Law')*
- CLAW6007 *Issues in Law and International Business*
- CLAW6026 *Taxation Law and Practice (formerly titled 'Concepts of Australian Taxation')*
- CLAW6028 *Corporate Governance, Law and Ethics*
- CLAW6029 *Concepts of Chinese Taxation*
- CLAW6030 *China's Legal Environment for Business*
- CLAW6031 *International Financial Crime*

- *CLAW6032 Regulating Innovation and Distribution*

Please Note: The foundation level unit of study *CLAW5001* is the prerequisite unit for many of the 'CLAW' units of study in this major.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Business Statistics (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Business Statistics must complete the foundation level unit of study *ECMT5001 Principles of Econometrics* as a prerequisite for the major.

To obtain a Business Statistics major, students must complete four elective units of study (24 credit points) from the following:

- *ECMT6002 Econometric Applications*
- *ECMT6003 Applied Business Forecasting*
- *ECMT6005 Applied Discrete Choice Modelling*
- *ECMT6006 Applied Financial Econometrics*
- *ECMT6007 Analysis of Panel Data (formerly titled 'Panel Data Econometrics')*
- *ECMT6008 Business Operations Analysis OR QBUS6310 Business Operations Analysis*
- *ECMT6030 Forecasting for Economics and Business*
- *ECMT6510 Management Decision Making OR QBUS6320 Management Decision Making*
- *ECMT6901 Econometric Modelling*

Please note: The foundation level unit of study *ECMT5001* is the prerequisite unit for all the 'ECMT' units of study in this major.

Please Note: All 'ECMT' and 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Economics (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Economics must complete the following foundation level units of study as a prerequisite for the major:

- ECON5001 *Microeconomic Theory*
- ECON5002 *Macroeconomic Theory*

To obtain an Economics major, students must complete four elective units of study (24 credit points) selected from the following:

- ECON6001 *Microeconomic Analysis 1*
- ECON6002 *Macroeconomic Analysis 1*
- ECON6003 *Mathematical Methods on Economic Analysis*
- ECON6004 *Economics for e-Commerce*
- ECON6006 *Market Structure and Strategic Behaviour*
- ECON6008 *International Money and Finance*
- ECON6009 *Economics of the Labour Market*
- ECON6010 *Public Economics*
- ECON6016 *Trade and Development*
- ECON6018 *Environmental Economics*
- ECON6021 *Financial Economics*
- ECON6023 *International Trade*
- ECON6024 *Private Equity*
- ECON6025 *Strategic Decision Making*
- ECON6026 *Strategic Business Relationships*
- ECON6027 *Experimental Economics*
- ECON6101 *Special Topic in Economics*

Please Note: All 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Employment Relations and Human Resource Management Major (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Employment Relations and Human Resource Management must complete the following foundation level (core) unit of study as the prerequisite for the major:

- *WORK5002 People, Work and Employment (formerly titled 'Introduction to HRM')*

To obtain an Employment Relations and Human Resource Management major, students must complete four units of study (24 credit points) from the following:

(i) one compulsory unit of study (six credit points), as follows:

- *WORK6018 International industrial Relations*

(ii) three elective units of study (18 credit points) selected from the following list of units of study:

- *IBUS6018 Business Negotiations*
- *WORK6012 Industrial Relations Policy*
- *WORK6017 Human Resource Strategies*
- *WORK6022 Special Topic in WOS*
- *WORK6030 Performance and Rewards*
- *WORK6031 Recruitment and Selection*
- *WORK6034 Talent Management (formerly titled 'Introduction to HRM')*
- *WORK6108 International Dimensions of HRM*
- *WORK6115 Managing Diversity at Work*
- *WORK6116 Employment and the Law*
- *WORK6117 Managing HR and Knowledge Systems*
- *WORK6119 The Innovative Firm*
- *WORK6120 Research Essay*
- *WORK6121 Founders in Enterprise*
- *WORK6130 Leadership in Organisations*

Note. Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.

Entrepreneurship (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in entrepreneurship must complete the following foundation level (core) unit of study as the prerequisite for the major:

- IBUS5011 *Foundations of Entrepreneurship* **OR** IBUS6011 *New Business Opportunities and Startups*

To obtain an Entrepreneurship major, students must complete four units of study (24 credit points), selected from the following:

- ECON6024 *Private Equity*
- FINC6017 *Mergers and Acquisitions*
- IBUS6007 *International Business Special Project*
- IBUS6012 *Business Growth and Innovation (formerly titled 'International Entrepreneurship')*
- IBUS6013 *Business Restructuring and Renewal (formerly titled 'Entrepreneurial Restructuring and Renewal')*
- IBUS6014 *Intellectual Property Management*
- IBUS6015 *Innovation and Enterprise Special Project*
- IBUS6016 *Social Entrepreneurship*
- IBUS6017 *Enterprise and the Creative Industries*
- IBUS6018 *Business Negotiations*
- MKTG6004 *New Product Development*
- MKTG6013 *International and Global Marketing*
- MKTG6015 *Electronic Marketing*
- MKTG6019 *Marketing in the Asia-Pacific Region*
- WORK6121 *Founders of Enterprise*

Please Note: The foundation level unit of study, MKTG5001, is the prerequisite for all of the 'MKTG' units of study within this major. For other non-'IBUS' units of study other prerequisites may apply.

Please Note: All 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Finance (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Finance must complete the following foundation level (core) unit of study as the prerequisite for the major:

- FINC5001 *Capital Markets and Corporate Finance*

To obtain a Finance major, students must complete four units of study (24 credit points); selected from the following units of study (a minimum of three of the electives must be 'FINC' coded units):

- CLAW6031 *International Financial Crime*
- ECMT6006 *Applied Financial Econometrics*
- ECON6008 *International Money and Finance*
- ECON6021 *Financial Economics*
- FINC6000 *Quantitative Finance*
- FINC6001 *Intermediate Corporate Finance*
- FINC6003 *Broking and Market Making*
- FINC6005 *Advanced Asset Pricing*
- FINC6007 *Financial Strategy*
- FINC6009 *Portfolio Theory and its Applications*
- FINC6010 *Derivative Securities*
- FINC6013 *International Business Finance*
- FINC6014 *Fixed Income Securities*
- FINC6015 *Global Trading*
- FINC6016 *Financial Instruments and Markets*
- FINC6017 *Mergers and Acquisitions*
- FINC6019 *Financial Modelling*
- FINC6021 *Corporate Valuation*
- FINC6022 *Behavioural Finance*
- FINC6023 *Financial Risk Management*

Note: The core/foundation unit, FINC5001, is the prerequisite for most of the 'FINC' units of study within this major. For non-FINC prefixed units other prerequisites may apply.

Please Note: All 'ECMT' and 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Governance (Master of Commerce and combined Master of Commerce programs)

Please Note: This major will **NOT** be available from 2009. Continuing (Pre-2009 commencing) students may complete this major following the requirements set out below or in the [Handbook of the year they commenced their degree](#).

Requirements for the major

For continuing (pre-2009 commencing) students to complete a Governance major, they must complete four units of study (24 credit points), comprising:

(i) one compulsory unit of study (six credit points) selected from the following:

- GOVT6316 *Policy Making, Power and Politics*
- GOVT6319 *Governance and Public Policy Making*

(ii) three elective units of study (18 credit points) selected from the following:

- ACCT6015 *Extended Performance Reporting*
- ACCT6118 *Public Sector Accounting*
- CISS6003 *Business and Security*
- CISS6004 *Disease and Security*
- CISS6008 *Population and Security*
- CISS6012 *Civil-Military Relations*
- ECON6004 *Economics for e-Commerce*
- ECOP6102 *Analysing Economic Policy Documents*
- GOVT6123 *Globalisation and Governance*
- GOVT6135 *Global Environmental Politics*
- GOVT6156 *Governance and Civil Society*
- GOVT6300 *Deliberation and Public Engagement (12 credit points)*
- GOVT6301 *Government and Business Ethics*
- GOVT6311 *Issues in Public Policy*
- GOVT6316 *Policy Making, Power and Politics (if not taken as core)*
- GOVT6317 *Politics of Consultation*
- GOVT6318 *Crises, Disasters and Public Sector Management*
- GOVT6319 *Governance and Public Policy Making (if not taken as core)*
- GOVT6327 *Managing Public Expenditure*
- GOVT6331 *International Public Management (formerly titled 'Public Management and Governance')*
- GOVT6337 *Work and Family: International Perspectives*
- USSC6902 *US Politics: Competing Centres of Power*
- USSC6903 *US Foreign and National Security Policy*
- USSC6904 *US Financial Institutions and Culture*
- USSC6905 *US Economic Policy and Regulation*

Please Note: All 'GOVT' units of study are offered through the Department of Government and International Relations, Faculty of Arts and Social Sciences. All 'CISS' units of study are offered through the Centre for International Security Studies, Faculty of Arts and Social Sciences. All 'USSC' coded units of study are offered the United States Studies Centre.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

International Business (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

To obtain an International Business major, students must complete four units of study (24 credit points), comprising

(i) two compulsory units of study (12 credit points), as follows:

- IBUS6001 *International Business Strategy*
- IBUS6002 *Cross-Cultural Management*

(ii) two elective units of study (12 credit points) selected from the following units of study:

- ACCT6002 *International Accounting*
- BANK6003 *Global Supervision of Bank Risks*
- CISS6003 *Business and Security*
- CISS6007 *Terrorism in the Asia-Pacific Region*
- CISS6013 *Middle East Conflict and Security*
- CLAW6007 *Issues of Law and International Business*
- CLAW6030 *China's Legal Environment for Business*
- ECON6008 *International Money and Finance*
- ECON6016 *Trade and Development*
- ECON6024 *Private Equity*
- FINC6013 *International Business Finance*
- FINC6015 *Global Trading*
- IBUS6003 *Managing International Risk*
- IBUS6004 *International Business Alliances*
- IBUS6005 *Ethical Issues in International Business*
- IBUS6006 *Comparative International Management*
- IBUS6007 *International Business Special Project*
- IBUS6008 *Export Management*
- IBUS6012 *Business Growth and Innovation (formerly titled 'International Entrepreneurship')*
- IBUS6013 *Business Restructuring and Renewal (formerly titled 'Entrepreneurial Restructuring and Renewal')*
- IBUS6014 *Intellectual Property Management*
- IBUS6015 *Innovation and Enterprise Special Project*
- IBUS6016 *Social Entrepreneurship*
- IBUS6017 *Enterprise and the Creative Industries*
- IBUS6018 *Business Negotiations*
- IBUS6019 *Strategy and Emerging Markets*
- MKTG6013 *International and Global Marketing*
- MKTG6019 *Marketing in the Asia-Pacific Region*

- TPTM6130 *Transport and Logistics Management*
- TPTM6260 *International Logistics*
- TPTM6390 *Logistics in Humanitarian Aid Projects*
- TPTM6440 *International Freight Transportation*
- USSC6903 *US Foreign and National Security Policy*
- USSC6904 *US Financial Institutions and Culture*
- USSC6905 *US Economic Policy and Regulation*
- WORK6018 *International Industrial Relations*
- WORK6108 *International Dimensions of HRM*
- WORK6119 *The Innovative Firm*

For this major no particular core/foundational units required. However, core units may be required as prerequisites for certain elective units of study.

Please Note: All 'CISS' units of study are offered through the Centre for International Security Studies, Faculty of Arts and Social Sciences. All 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences. All 'USSC' coded units of study are offered the United States Studies Centre.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Marketing (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Marketing must complete the following foundation level (core) unit of study as the prerequisite for the major:

- MKTG5001 *Marketing Principles*

To obtain a Marketing major, students must complete four units of study (24 credit points), comprising:

(ii) one compulsory unit of study (six credit points), as follows:

- MKTG6007 *Consumer Behaviour*

(iii) three elective units of study (18 credit points), selected from the following units (a minimum of two electives must be 'MKTG' coded units):

- CLAW6032 *Regulating Innovation and Distribution*

- IBUS6013 *Business Restructuring and Renewal (formerly titled Entrepreneurial Restructuring and Renewal)*
- IBUS6014 *Intellectual Property Management*
- MKTG6001 *Marketing Research Concepts*
- MKTG6003 *Marketing Strategy*
- MKTG6004 *New Product Development*
- MKTG6005 *Marketing Communications*
- MKTG6006 *Creative Communications in Marketing*
- MKTG6013 *International and Global Marketing*
- MKTG6015 *Electronic Marketing*
- MKTG6016 *Brand Management*
- MKTG6017 *Retail Marketing*
- MKTG6018 *CRM-Customer Relationship Management*
- MKTG6020 *Business Marketing*
- MKTG6101 *Special Topics in Marketing 1*
- MKTG6103 *Services Marketing*
- MKTG6104 *The Psychology of Business Decisions*
- WORK6121 *Founders of Enterprise*

Note: The core/foundation unit, MKTG5001, is the prerequisite for all of the 'MKTG' units of study within this major. For non-MKTG prefixed units other prerequisites may apply.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Organisational Analysis and Strategy (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

For this major, no particular foundation level (5000) units of study are required, however particular foundation level units of study may be prerequisites for elective options in this major.

To obtain an Organisational Analysis and Strategy major, students must complete four units of study (24 credit points), comprising:

(i) two compulsory units of study (12 credit points), as follows:

- *WORK6001 Organisational Analysis*
- *WORK6002 Foundations of Strategic Management*

(ii) two elective units of study (12 credit points) selected from the following list of units of study:

- ACCT6005 *Management Control Systems*
- IBUS6006 *Comparative International Management*
- IBUS6013 *Business Restructuring and Renewal (formerly titled 'Entrepreneurial Restructuring and Renewal')*
- IBUS6014 *Intellectual Property Management*
- IBUS6016 *Social Entrepreneurship*
- IBUS6018 *Business Negotiations*
- WORK6022 *Special Topic in WOS*
- WORK6026 *Organisational Change and Development*
- WORK6033 *Organisational Sustainability (formerly titled 'Management and Organisational Ethics')*
- WORK6111 *Management Consulting*
- WORK6118 *Managing Communication in Organisations*
- WORK6119 *The Innovative Firm*
- WORK6120 *Research Essay*
- WORK6121 *Founders of Enterprise*
- WORK6130 *Leadership in Organisations*

For this major no particular core/foundational units required. However, core units may be required as prerequisites for certain elective units of study.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.*

Quantitative Finance (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Quantitative Finance must complete the following foundation level (core) units of study as the prerequisite for the major:

- ECMT5001 *Principles of Econometrics*
- FINC5001 *Capital Markets and Corporate Finance*

To obtain a Quantitative Finance major, students must complete four units of study (24 credit points), comprising:

(i) three compulsory units of study (18 credit points), as follows:

- FINC6000 *Quantitative Finance*
- FINC6005 *Advanced Asset Pricing*

- *FINC6009 Portfolio Theory and Its Applications*

(iii) one elective unit of study (six credit points) selected from the following:

- *ECMT6003 Applied Business Forecasting*
- *ECMT6006 Applied Financial Econometrics*
- *FINC6010 Derivative Securities*
- *FINC6014 Fixed Income Securities*
- *FINC6019 Financial Modelling*
- *FINC6023 Financial Risk Management*
- *QBUS6930 Financial Time Series and Forecasting*

Please Note: All 'ECON' and 'ECMT' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Strategic Management Major (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

For this major, no particular foundation level (5000) units of study are required, however particular foundation level units of study may be prerequisites for elective options in this major.

To obtain a Strategic Management major, students must complete four units of study (24 credit points), comprising:

(i) two compulsory unit of study (12 credit points), as follows:

- *WORK6002 Foundations of Strategic Management*
- *ECON6026 Strategic Business Relationships*

(ii) two elective units of study (12 credit points) selected from the following list of units of study:

- *ACCT6120 Corporate Governance and Accountability*
- *ECON6006 Market Structure and Strategic Behaviour*
- *ECON6025 Strategic Decision Making*
- *FINC6007 Financial Strategy*
- *FINC6017 Mergers and Acquisitions*
- *IBUS6001 International Business Strategy*

- IBUS6006 *Comparative International Management*
- BUS6013 *Business Restructuring and Renewal/Entrepreneurial Restructuring and Renewal*
- IBUS6014 *Intellectual Property Management*
- IBUS6016 *Social Entrepreneurship*
- IBUS6017 *Enterprise in the Creative Industries*
- IBUS6018 *Business Negotiations*
- MKTG6003 *Marketing Strategy*
- TPTM6170 *Value Chain Management*
- WORK6001 *Organisational Analysis*
- WORK6026 *Organisational Change and Development*
- WORK6033 *Organisational Sustainability (formerly titled 'Management and Organisational Ethics')*
- WORK6111 *Management Consulting*
- WORK6118 *Managing Communication in Organisations*
- WORK6119 *The Innovative Firm*
- WORK6120 *Research Essay*
- WORK6121 *Founders of Enterprise*
- WORK6130 *Leadership in Organisations*

Please Note: All 'ECON' units of study are offered through the School of Economics, Faculty of Arts and Social Sciences.

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Supply Chain and Logistics Management (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

For this major, no particular foundation level (5000) units of study are required, however particular foundation level units of study may be prerequisites for elective options in this major.

To obtain a Supply Chain and Logistics Management major, students must complete four units of study (24 credit points), comprising:

(i) two compulsory units of study (12 credit points), as follows:

- TPTM5001 *Logistics and Supply Chain Management* **OR** TPTM6155 *Logistics and Supply Chain Management (foundation unit for major)*
- TPTM6170 *Value Chain Management (capstone unit for major)*

(ii) two elective units of study (12 credit points) selected from the following units of study:

- TPTM6115 *Organisational Logistics*
- TPTM6130 *Transport and Logistics Strategy (formerly titled 'Transport and Logistics Management' and 'Transport and Logistics Economics')*
- TPTM6160 *Aviation Management and Logistics*
- TPTM6180 *Geographical Information Systems*
- TPTM6190 *Logistics Systems*
- TPTM6200 *Maritime Logistics*
- TPTM6210 *Reverse Logistics and Closed Loop SCM*
- TPTM6222 *Railway Planning and Operations*
- TPTM6224 *Intelligent Transport and Logistic Systems*
- TPTM6240 *Public Transport Policy and Planning*
- TPTM6241 *Transport Modes and Systems*
- TPTM6260 *International Logistics*
- TPTM6270 *Innovations in Logistics and Supply Chains*
- TPTM6290 *Special Topic in Supply Chain Management*
- TPTM6310 *Project Management in Supply Chains*
- TPTM6350 *Strategic Transport Modelling*
- TPTM6360 *Traffic Systems Management and Control*
- TPTM6370 *Manufacturing Logistics*
- TPTM6380 *Retail Logistics Management*
- TPTM6390 *Logistics in Humanitarian Aid Projects*
- TPTM6425 *Collecting, Managing and Assessing Data (formerly titled 'Survey Design and Management')*
- TPTM6440 *International Freight Transport*
- TPTM6450 *Transport Policy*
- TPTM6470 *Sustainable Transport and Logistic Systems*
- TPTM6495 *Analysis Tools for Transport and Logistics*

Note. Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year.

Taxation Major (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

Students who intend to complete a major in Taxation must complete the foundation level unit of study *CLAW5001 Legal Environment of Business* as a prerequisite for the major.

To obtain Taxation major, students must complete four elective units of study (24 credit points) from the following:

- CLAW6026 *Taxation Law and Practice (formerly titled 'Concepts of Australian Taxation')*
- LAWS6118 *Taxation of Partnerships and Trusts*
- LAWS6125 *Taxation of Financial Transactions (formerly titled 'Taxation of Corporate Finance')*
- LAWS6128 *Comparative International Taxation*
- LAWS6153 *Comparative Corporate Taxation*
- LAWS6177 *Tax Treaties*
- LAWS6214 *Goods and Services Tax Principles*
- LAWS6814 *Comparative Value Added Tax*
- LAWS6825 *The Impact of Tax on Business Structure and Operations (formerly titled 'Introduction to Australian Business Tax')*

Please Note:

1. The foundation level unit of study CLAW5001 is the prerequisite unit for most of the units of study in this major.
2. For further details on the 'LAWS' units of study, please visit the [Sydney Law School website](#).
3. *Not all these units will be available each year, please refer to the list of [Postgraduate Business School units of study on the Business School website](#) or the [University's Unit of Study Handbook](#) (non-Business School units) for units available for the current year.*

Transport Management (Master of Commerce and combined Master of Commerce programs)

Requirements for the major

To obtain a Transport Management major, students must complete four units of study (24 credit points), comprising:

(i) two compulsory units of study (12 credit points):

- TPTM6241 *Transport Modes and Systems (foundation unit for major)*
- TPTM6450 *Transport Policy (capstone unit for major)*

(ii) two elective units of study (12 credit points) selected from the following:

- TPTM6115 *Organisational Logistics*
- TPTM6130 *Transport and Logistics Strategy (formerly titled 'Transport and Logistics Management' and 'Transport and Logistics Economics')*
- TPTM5001 *Logistics and Supply Chain Management* **OR** TPTM6155 *Logistics and Supply Chain Management*
- TPTM6160 *Aviation Management and Logistics*
- TPTM6180 *Geographical Information Systems*

- TPTM6190 *Logistics Systems*
- TPTM6200 *Maritime Logistics*
- TPTM6210 *Reverse Logistics and Closed Loop SCM*
- TPTM6222 *Railway Planning and Operations*
- TPTM6224 *Intelligent Transport and Logistic Systems*
- TPTM6240 *Public Transport Policy and Planning*
- TPTM6350 *Strategic Transport Modelling*
- TPTM6360 *Traffic Systems Management and Control*
- TPTM6390 *Logistics in Humanitarian Aid Projects*
- TPTM6425 *Collecting, Managing and Assessing Data (formerly titled 'Survey Design and Management')*
- TPTM6440 *International Freight Transportation*
- TPTM6470 *Sustainable Transport and Logistics Systems*
- TPTM6495 *Analysis Tools for Transport and Logistics*

Note. *Not all these units will be available each year, please refer to the list of [Postgraduate units of study on the Business School website](#) for units available for the current year*