We acknowledge the tradition of custodianship and law of the Country on which the University of Sydney campuses stand. We pay our respects to those who have cared and continue to care for Country.

Forest Stewardship Council (FSC®) is a globally recognised certification overseeing all fibre sourcing standards. This provides guarantees for the consumer that products are made of woodchips from well-managed forests and other controlled sources with strict environmental, economical and social standards.

Cover image: Abercrombie Building
Photographer: Trevor Mein, 2016
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Where will postgraduate study lead you?

Whether you want to gain new professional qualifications, change your career direction or pursue an ambition, the University of Sydney will steer you to places you never imagined.

With more than 450 courses on offer across nine areas of study, we make it easy for you to tailor a degree to your goals and needs – with short or long-term study.

Our coursework and research degrees offer far more than knowledge. You’ll join leading thinkers to challenge the known and explore the unknown in a stimulating environment that encourages both learning and networking. To support research and teaching excellence, we are investing in the latest innovative technology and exceptional facilities.

We give you access to leading lecturers, research supervisors, industry networks, research and teaching centre staff from Australia and worldwide – across many disciplines.

Our graduates are among the world’s most sought-after employees – we are ranked first in Australia and fourth in the world for graduate employability.¹

The University’s regular ranking in the top 50 universities worldwide reflects our outstanding reputation.”

¹ QS Graduate Employability Rankings 2018
² QS World University Rankings 2018

Studies in business

Immerse yourself in the latest business ideas, access unparalleled networks and gain unique experiences to accelerate your leadership journey.

We offer some of the most widely recognised global business qualifications in Australia. Strategic and practical, our programs equip you with the skills and knowledge to challenge conventions, disrupt the status quo and generate better economic and social outcomes.

Dedicated to the highest quality teaching and groundbreaking research, our staff are industry leaders with a passion for creating tomorrow’s business leaders.

Your degree from the University of Sydney Business School will be recognised and respected around the world. You’ll join an outstanding community of 60,000+ alumni worldwide, including:

- Glenn Stevens AC, former Governor of the Reserve Bank of Australia
- Heather Ridout, Chair, Australian Super
- Larry Kwok, former Managing Partner, Mainland China and Hong Kong, Mallesons Stephen Jaques; former Managing Partner, Asia Strategy and Markets, King & Wood Mallesons
- David Craig, Director, Lendlease
- Karina Kwan, General Manager, Group Support Services Finance, CBA
- Adam Jacobs, Managing Director and co-founder of The Iconic
- Julie McKay, Lead Partner, Diversity and Inclusion, PwC; former Gender Adviser to the Chief of the Defence Force
- Dr John Laker, Chairman, BFO Ltd; former Chairman, Australian Prudential Regulation Authority
- Barry Simpson, Chief Information Officer, Global Operations IT Services, The Coca-Cola Company
- Cristina Cifuentes, Commissioner at ACCC
- Phillip H Scanlan AM, former Australian Consul-General in New York; founder of the Australian American Leadership Dialogue and the New York Global Leaders Dialogue; Chairman, LifeJourney
- Gail Kelly, former CEO of Westpac
- Nick Molnar, founder of AfterPay
- Diane Smith-Gander, Non-Executive Director, AGL Energy, former CEO, Chief Executive Women
- Margaret Zhang, photographer, director, stylist and writer of Shine By Three.
Postgraduate coursework options

Master’s degree
This is an ideal choice if you need specialised knowledge and skills and want to:
- take the next step in your career
- gain professional qualifications for your next job
- upskill for your current role
- develop academic expertise in your chosen field
- expand your breadth of knowledge.

They typically require between one and two years of full-time study. If you cannot commit to a full-time master’s degree straight away because of, say, family or work commitments, we also offer the flexibility of part-time study for domestic students.

Graduate diplomas and graduate certificates
These are usually based on master’s degrees and offer a subset of the master’s units. They are an alternative worth considering if you:
- want to try out postgraduate study to suit your own circumstances
- don’t meet the admission criteria for a master’s
- aren’t ready to commit to a full master’s but still need a solid grounding in your chosen field
- have financial or time constraints
- would like to increase the breadth of your expertise and knowledge.

Once you finish the graduate certificate (usually six months of full-time study) you may then be able to progress to the equivalent graduate diploma (usually one year full time) and/or a master’s degree. See the progression diagram below as a guide. Please note, however, that progression requirements can vary.

Not all master’s degrees offer the graduate certificate and graduate diploma options, and some graduate certificates and diplomas may not be available for study full time onshore on a student visa.

Find out more about your course on our website:
- sydney.edu.au/courses

Short course
If you are not sure about studying a full degree or you are interested in professional development, you can choose to take a single unit of study in a ‘non-award’ course.

We offer hundreds of units of study across selected faculties, including many that you can use to earn continuing professional development points or explore subjects of general interest. You will receive an official academic transcript at the end of your studies and may be able to use it to request credit for a longer course, such as a master’s degree, at the University.
- sydney.edu.au/study/short-courses

<table>
<thead>
<tr>
<th>Graduate certificate</th>
<th>Graduate diploma</th>
<th>Master’s degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>Complete some of the essential units of study towards a master’s degree</td>
<td>Complete more units of study that you can count towards a master’s degree</td>
<td>Gain specialised skills and knowledge or professional qualifications</td>
</tr>
<tr>
<td>Usually six months of full-time study</td>
<td>Usually one year of full-time study</td>
<td>Usually one or two years of full-time study</td>
</tr>
</tbody>
</table>
Research

At the University of Sydney, we are tripling our investment in research by 2020 to change the way we think about the world and how we live and work in it.

We are one of the world’s top research universities and a member of Australia’s prestigious Group of Eight network and the Association of Pacific Rim Universities. This association partners us with other institutions that excel in research, including Stanford, UCLA, Shanghai Jiao Tong University and the University of Hong Kong.

Our research is shaped by the big picture. We look at real-world problems from all angles, combining the expertise and talents of scholars from many disciplines.

This collaborative spirit drives our interdisciplinary research centres, including several dedicated to deepening our understanding of China and Southeast Asia, and increasing Australia’s engagement in these regions.

We’re home to more than 90 research and teaching centres and we have a proud track record of excellence. The Australian Government ranked all of our research at world standard or above in its latest Excellence in Research for Australia ratings.

Find out more about our current research:
- sydney.edu.au/research

Our research degrees

Embarking on a research degree at Sydney is an opportunity to work alongside some of the world’s brightest and most accomplished academics.

We are investing in major new facilities to support collaboration and partnerships with researchers from diverse disciplines who are tackling society’s most challenging problems.

We have the drive to challenge traditional ways of thinking. You will have the support you need to contribute to research that makes a meaningful, real-world impact and changes lives.

We offer several higher degrees by research. The Doctor of Philosophy (PhD) is the highest qualification you can attain in Australia.

Learn more about our research degrees:
- sydney.edu.au/business/study/research

“My PhD investigates complex languaging practices in today’s globalised and culturally diversified universities. I am passionate about developing better policies and practices in Australia to encourage the success of international and domestic students.

“I completed a Master of Education (International Education) at the University of Sydney. My research led me to the Business School, and since then I have worked across multiple disciplines, teaching and conducting further research.

“From these experiences, I saw how the Business School offers ample opportunities for doctoral students to engage in innovative and unconventional research into important issues for industry and business education.

“This is why I decided to do my PhD at the Business School. Its experienced academics are forthcoming with insights and guidance, helping me to make my PhD the best it can be.”

Bonnie Stanway
PhD candidate
Strategy, Innovation and Entrepreneurship
Explore the possibilities

Studying at the University of Sydney Business School is more dynamic and industry-engaged than ever before. Our suite of specialised postgraduate degrees opens up access to a broad range of business areas.

**Finance**

Understanding finance is critical to the success of corporations and informs decisions at all levels of business. Postgraduate study in finance will prepare you for a wide range of career opportunities, including in financial markets, funds management, investment and retail banking, financial management, corporate treasury, financial regulation and academia. Suggested programs include the Master of Commerce, Master of Professional Accounting, Master of Business Administration (MBA) and Global Executive MBA.

**Marketing**

In an age of globalisation, rapid technology change and digital disruption, the demand for highly skilled marketers has never been stronger. For business professionals, this presents an exciting array of unprecedented career opportunities.

Our Master of Marketing has close links with the Australian Marketing Institute and other leading marketing organisations, giving you the opportunity to engage with marketing practitioners during your degree. Suggested programs include the Master of Marketing, Master of Commerce and MBA.

**Human resource management**

The human resources industry has experienced considerable growth over the past decade, with sharper focus on recruitment and retention of top talent, employee wellbeing, productivity and, ultimately, the bottom line.

Postgraduate study in human resource management and industrial relations will equip you with a deep understanding of employment-related issues and the skills to respond to the rapid changes reshaping local and international work practices. Suggested programs include the Master of Human Resource Management and Industrial Relations (accredited by the Australian Human Resources Institute) and the Master of Commerce.

**Logistics and supply chain management**

Logistics and supply chain management form the backbone of any company and together they form one of the world’s fastest growing areas of business. Our graduates go on to careers at executive level within government agencies; leading consulting firms in transport and infrastructure; freight and maritime associations; and bus, rail and aviation companies as global fleet managers, transport schedulers and urban and regional planners. Suggested programs include the Master of Logistics and Supply Chain Management and the Master of Commerce.
Business intelligence

One of the most important developments from the digital revolution is the increased availability of data. Leaders today understand that it’s not the existence or storage of this data that matters but knowing what to look for within it and the insights we extract from it.

Postgraduate study in business intelligence can lead to a wide variety of career opportunities, including as an analyst, project manager or technical architect. Suggested programs include the Master of Commerce, Master of Marketing, Master of Professional Accounting and MBA.

International business

In a globalised world, corporate survival and growth are dependent upon knowledge and experience in the international business environment.

The field of international business covers a dynamic range of opportunities that will help you develop the knowledge global organisations are looking for in today’s business leaders, as well as the ability to devise and implement strategic decisions that facilitate sustainable, global corporate expansion. Suggested programs include the Master of International Business, Master of Commerce and Master of Marketing.

Business in China

The Chinese economy is in the midst of a transformation that will mean increased levels of consumption with direct benefit for Australian business. Understanding the factors surrounding these changes and the new generation of Chinese consumers will be critical to success and longevity for businesses engaged with the region.

Develop your understanding of how business is done in China while exploring the broader social, cultural and political issues that are critical to engaging effectively in business relationships with Australia’s largest trading partner. Suggested programs include the Master of International Business, Master of Commerce, MBA and Global Executive MBA.
Why study with us?

In today’s rapidly changing business environment, success requires a unique perspective and the ability to adapt to emerging global trends. The world around us is constantly changing. And so is the way we’re doing business.

The future of business

The University of Sydney Business School is at the forefront of global business and management education. We are committed to challenging notions of business as usual by questioning the norm – in business, government, the community and in ourselves – to discover new ways of doing things, conceptualise problems differently, innovate and challenge the status quo.

Links to industry

Our students are directly involved with business, industry and government through internships, on-the-job projects, workshops and other learning activities. Our business partners include leading corporations such as Deloitte, KPMG, EY, PwC, Macquarie Group, Citi, Commonwealth Bank of Australia, Reckitt Benckiser, BT Financial, Unilever, Optus, Morgan McKinley and Ogilvy.

Experts

When you join the Business School, you will be taught by outstanding academics who are leaders in their fields and respected both in Australia and internationally. Strategic and practical, our programs are designed to ensure you gain the knowledge to create and deliver solutions that have real-world impact.
International accreditations and memberships

The Business School is recognised internationally and ranks alongside some of the best business schools in the United States, Europe and Asia.

We are the only Australian business school to achieve membership to CEMS – the Global Alliance in Management Education, in addition to international accreditation from AACSB (the Association to Advance Collegiate Schools of Business) and EQUIS (EFMD Quality Improvement System).

Our programs are also accredited locally by professional bodies such as CPA Australia, Chartered Accountants Australia and New Zealand, and the Australian Human Resource Institute.

Rankings

Our programs consistently rank among the top in Australia and around the world. We recently achieved the following results:

Master of Business Administration – Our MBA has been ranked No. 1 in Australia by the Australian Financial Review BOSS Magazine biennial MBA rankings, 2017.

Master of Management – Our Master of Management is ranked No. 1 in Australia by QS, The Economist, and the Financial Times Global Rankings, a position it has held for five consecutive years.

Accounting and Finance – For the sixth consecutive year, the University of Sydney was ranked in the top 20 in the world in Accounting and Finance in the 2018 QS World University Rankings by Subject.

Business and Management – In the 2018 QS World University Rankings by Subject, the University was ranked in the top 40 in the world in Business and Management Studies.

The University of Sydney Business School is ranked number 12 in the Asia-Pacific region by the inaugural Financial Times 2017 Top 20 Business Schools in the Americas and Asia-Pacific.

Career services

Our Careers and Employability Office has a team of dedicated business career experts providing specialised services to all students enrolled in Business School programs. We have strong links with industry and corporate partners feature at many of our events. Make sure to take advantage of the following services:

Private careers counselling appointments
Clarify plans, plan a career move, set goals, make career decisions, cover industry options and plan your job search strategy.

Application assistance
Get feedback on your resumé, cover letter and selection criteria responses.

Access to industry
Receive employer and industry information through our e-newsletters, website presentations and workshops, including job opportunities, employer contacts and industry insights.

JobSmart
Exclusive extracurricular program, Job Smart, is a professional skill-building experience endorsed by globally recognised employers of choice and delivered by facilitators at the cutting edge of global graduate recruitment trends.

Learn more at
− sydney.edu.au/business/careers
World-class facilities

Our facilities aren’t just places where we teach and conduct research. They are intellectual and cultural hubs where our students and staff work together in the pursuit of excellence.

The Abercrombie Building

With more than 9100 square metres of light-filled, flexible teaching and learning space, the latest technology and a prime position near the University’s historic Camperdown Campus, the Abercrombie Building will inspire generations of business leaders to come.

Specifically designed as a place to exchange ideas, connect and collaborate, its goal is to encourage mutual learning and catalyse cutting-edge research.

CBD Campus

Our CBD Campus, located in the heart of Sydney and within walking distance of the headquarters of some of the largest Australian and global companies, is a convenient, central location for participants in the Master of Business Administration (MBA) and Master of Management programs.

The CBD Campus has been purpose-designed by award-winning interior design studio Geyer. The space delivers premium conditions for learning and teaching.

More information

To find out more about our facilities, including our new headquarters in the Abercrombie Building and our Sydney CBD Campus, visit:

- sydney.edu.au/business/about/buildings
Global opportunities

We offer all students enrolled in a degree at the Business School the opportunity to work for a leading firm through our Industry Placement Program.

With credit toward your degree, this program offers a work placement for a minimum of three days per week for 10 weeks during semester or an equivalent number of hours over the summer or winter vacation programs.

You can study and work locally, regionally, or internationally in Asia, Europe, North America and South America.

− sydney.edu.au/business/ipp

NEXT Innovation Program

The NEXT Innovation program is a globally recognised, award-winning program designed to equip business and management students with work-ready skills. It is structured for developing market-tested ‘business of tomorrow’ concepts in a constrained timeframe.

Available to students studying the Master of Commerce and Master of Professional Accounting and offered as a six-credit point unit of study, the program allows students to work with mentors from Deloitte and the Commonwealth Scientific and Industrial Research Organisation (CSIRO), and aims to replicate a corporate innovation community comprising students, corporate mentors, program coordinators and additional participants.

− sydney.edu.au/business/next-innovation

Exchange programs

The University has 300 exchange partners in 42 countries. All will broaden your horizons and immerse you in a different culture and environment. More than 120 of these partners are listed among the top 200 universities in the world.*

If you are eligible to become an exchange student** you remain enrolled full time at the University of Sydney while you are overseas and continue to pay your usual tuition fees. A student from your host institution will come to Sydney.

− sydney.edu.au/student-exchange

** As a postgraduate student, you can go on exchange if your course has a minimum of 72 credit points (to allow enough lead time to apply), and does not have specific accreditation requirements that must be completed in Sydney (which will then allow space for electives).
We have partnered with outstanding institutions around the world, including:

- Copenhagen Business School, Denmark
- Tsinghua University School of Economics and Management, China
- HEC School of Management, Paris, France
- Italian Università Commerciale Luigi Bocconi, Italy
- University of Cologne, Germany
- Universidade Nova de Lisboa, Faculty of Economics, Portugal
- University of St Gallen School of Economics, Switzerland
- Universität Mannheim Business School, Germany
- National University of Singapore, Business School, Singapore
- Boston University, School of Management, United States
- University of Washington, Michael G Foster School of Business, United States.

“As part of my degree, I had the opportunity to work on a real-life consulting project in Malaysia for the Maggie Beer Company. The experience was invaluable to me and helped in securing a role in international trade between Australia and China.”

Qin Huang
Master of International Business
China Business Development Manager, The Export Group
Catering to the career demands of busy managers and delivered in a convenient CBD location, our MBA can be completed in two to three years of part-time study, consisting of 12 units of study: an integrated core of seven units, an industry capstone and up to four electives of your choice.

The MBA will expose you to cutting-edge business knowledge, give you practical experience applying theory to real-world commercial challenges, and provide you with unique opportunities to develop your personal and interpersonal skills.

Our MBA focuses on:
- personal development as well as technical skills
- learning with a cohort of like-minded professionals
- maximising your analytical skills
- developing a capacity for thought leadership
- practical, real-world learning
- strong engagement with Australian and international business.

Course structure
12 units of study (72 credit points), comprising:
- 7 core units
- an industry capstone project
- up to 4 electives of your choice

Duration
2-3 years part time (not available to international student visa holders)

Commencing semesters
Semester 1 (February) or Semester 2 (August)

“What I love most about the MBA at the Business School is that you’re not just learning theory, you’re given the opportunity to apply what you learn in class to real-life business situations. The Business School has given me the tools and frameworks required to define my own future.”

Liz Adeniji
Master of Business Administration
Head of Platforms, Yahoo7
In a world of growing complexity, disruption and ambiguity, new ways of teaching and learning are needed. To succeed on the global stage, business leaders need far more than industry fundamentals; they also need to be resilient, adaptable, progressive and influential. That’s why we’ve launched our new full-time MBA.

Over 18 months, you’ll gain the knowledge and skills to build and lead future enterprises. This program offers a deep understanding of finance, marketing and strategy, but you’ll also learn how to harness big data, leverage the power of creativity, explore the nature of complex systems and lead teams in a digital world.

Our full-time MBA focuses on:
- personal and interpersonal skills development
- business knowledge and skills development
- building future enterprises.

Course structure
12 units of study (72 credit points), comprising:
- 11 core units
- an industry capstone project
- optional internships

Duration
1.5 years full time

Commencing semesters
Semester 2, 2019 (August) or Semester 2, 2020 (August)
Global Executive MBA

Experience a truly global Executive MBA. We have designed our program to give you a range of unique experiences around the world – in different countries and organisations – so you can achieve the future you’ve imagined.

With leadership at its heart, this program will help you to uncover your own journey and better understand the leader you want to be. We invite you to develop new perspectives and explore disruption and adaptability in a global context.

The Global Executive MBA will enable you to:

− become a more self-aware leader
− apply valuable insights directly to your organisation
− produce results through completing real projects for real Australian and global clients
− develop new perspectives on leadership, management and strategy
− see opportunities in a new way and emerge more connected and engaged with global business.

− sydney.edu.au/globalEMBA

Course structure

The program comprises a mix of: self-directed, online primers; a major strategic project; and five two-week, face-to-face residential blocks held about every four months over an 18-month period, from February to July.

These modules are currently undertaken in Australia, India, Israel, the United States and Europe, but the locations are under constant review to ensure we stay aligned with global leadership trends.

Duration

1.5 years full time with intensive two-week delivery blocks (not available to international student visa holders)

Commencing semesters

Semester 1 (February)

“Undertaking the Global Executive MBA at the University of Sydney was an absolute privilege. For me personally, the program embedded a global perspective on the innovation scale across all economies. This program helps to unlock a fresh mindset, intensify strategic capabilities and elevate leadership aspirations beyond classroom theory – all crucial to shaping business environments that are fluid and challenged by disruption.

“I take with me extraordinary connections from across my cohort and I have developed relationships that I will lean on long after my Global Executive MBA journey.”

Drew Bradford
Global Executive MBA
Executive General Manager, Fixed Income, Currencies and Commodities, National Australia Bank
Master of Management

Ranked No. 1 in Australia by the Financial Times, the Economist and QS Masters in Management Rankings, our Master of Management offers you the opportunity to gain the valuable experience the modern business world demands from its next generation of leaders.

Our unique program provides you with a strong foundation in business along with the soft skills to boost your job prospects no matter where you are thinking of building your career. The course is ideal for recent graduates who want to gain experience in the essential areas of business, from strategy to digital innovation.

Developed by the University of Sydney Business School with input from leading European schools, corporate partners and alumni, our Master of Management will provide you with the skills and abilities to excel in a constantly changing leadership environment.

Our small classes of about 50 high-achieving students create a competitive yet inspiring learning experience. Students come from a range of educational backgrounds, including arts, business, engineering and science.

Real business projects

We understand the importance of gaining real-world experience during your degree. Our program connects students with leading firms to work on current projects and help solve real business and management problems.

Sample of partner companies
- Virgin Mobile
- KPMG
- Ernst & Young
- Commonwealth Bank of Australia
- National Australia Bank
- Passion Investment
- Hilti
- Deloitte Touche Tohmatsu
- Cisco Systems

Sample projects
- Risk
- Behavioural economics
- The housing market
- Recruiting from Asia
- Employee value proposition
- Market disruption
- Digital marketing
- Small businesses
- e-Commerce strategy
Career opportunities

Through practical application of theoretical concepts and learning by doing, you will graduate with an understanding of all aspects of business so you can launch your career with confidence.

Our graduates are employed around the world in a range of industries, as shown below:

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business and consulting</td>
<td>26%</td>
</tr>
<tr>
<td>Finance, banking and insurance</td>
<td>13%</td>
</tr>
<tr>
<td>IT, telecommunications and technology</td>
<td>13%</td>
</tr>
<tr>
<td>Media, advertising, marketing, PR, event management</td>
<td>8%</td>
</tr>
<tr>
<td>Retail, wholesale, FMCG</td>
<td>7%</td>
</tr>
<tr>
<td>Engineering, construction, infrastructure</td>
<td>6%</td>
</tr>
<tr>
<td>Education and training</td>
<td>6%</td>
</tr>
<tr>
<td>Government, admin, politics and defence</td>
<td>3%</td>
</tr>
<tr>
<td>Transport, storage and logistics</td>
<td>3%</td>
</tr>
<tr>
<td>Medicine, health and community services</td>
<td>3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3%</td>
</tr>
<tr>
<td>Charitable organisations and non-profit</td>
<td>2%</td>
</tr>
<tr>
<td>Sport and recreation</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>9%</td>
</tr>
</tbody>
</table>

Course structure

9 units of study (60 credit points), comprising:

8 units
- Strategy and Entrepreneurship
- Accounting and Financial Management
- Managing People and Organisations
- Global Marketing Management
- Business Tools for Management
- Project Management in Context
- Business in China or Managing Digital Innovation
- The Future of Business

A capstone business project (equivalent to two units)

Duration
1 year full time, or 2 years part time (for domestic students only)

Commencing semesters
Semester 1 (February) or Semester 2 (August)

“My educational passions were in chemistry and computer science, but I wanted to learn how the business world ran so I decided to complete a Master of Management. I am now a consultant in a field where I can apply my broad range of interests.

“My experience at the University of Sydney Business School allowed me to find what I was truly interested in and discover my career path. The knowledge and skills I now have will stand me in good stead in the workforce and help me build a successful and fulfilling life.”

Jack Blair
Master of Management
Consultant, Deloitte

sydney.edu.au/business/mmgt
Master of Management (CEMS)

If you have a bachelor’s degree in a related discipline and are fluent in a second language, the Master of Management (CEMS) can take your career even further.

Taught over 18 months of full-time study, our Master of Management (CEMS) offers you the opportunity to build on your previous business knowledge and study a wide range of management subjects, along with undertaking a significant international experience.

The Master of Management (CEMS) is designed to enable students to complete the prestigious CEMS Master in International Management program as part of their degree.

A distinguished alliance of business and higher education leaders, CEMS – the Global Alliance in Management Education – offers the top-ranking Master in International Management program. The University of Sydney is the only university in Australia to offer this program, and we are the only business school in Australia and the first non-European institution to be admitted as a member of CEMS.

International experience

You will spend at least one semester at a top overseas university belonging to the CEMS network, where you will undertake business projects with leading international companies – an opportunity that will open doors for you.

For a list of the CEMS network, visit:
- sydney.edu.au/business/mmgt/cems

Course structure

12 units of study (72 credit points), comprising:

A minimum of 4 units of study completed at the University of Sydney, from:
- Accounting and Financial Management
- Advanced Management Applications
- Advanced Strategy
- Business Tools for Management
- Chinese for Business
- Chinese Institutions
- Global Management Practice
- Global Marketing Management
- Managing People and Organisations
- Poverty Alleviation and Profitability
- The Future of Business

A maximum of 6 CEMS exchange units completed at an international CEMS partner institution.

A business project (equivalent to 2 units of study)

Duration

1.5 years full time

Commencing semesters

Semester 1 (February) or Semester 2 (August)

“I wanted an international career and degree that would boost my competitive advantage. The Master of Management (CEMS) at the University of Sydney Business School offered this. I have also been able to find my niche in strategy and internationalisation.”

Jacky Kiswanto
Master of Management (CEMS)
Strategy and Internationalisation Analyst, solarisBank AG
Master of Commerce

This program offers great choice and flexibility, allowing you to develop the knowledge and transferable skills to advance your career in a wide range of specialisations.

If you are new to business studies, the Master of Commerce offers the right combination of breadth and depth, and will equip you with an applied understanding of business concepts and practices.

After completing your foundational units, the program allows you to choose up to three areas of specialisation from 18 subject areas.

- sydney.edu.au/courses/master-of-commerce

**Business internship for high-achieving students**

High-achieving students have the option to undertake an assessable work placement in Australia or overseas, worth six credit points. Places in these units will be offered on a competitive basis and are subject to availability.

**Business dissertation for high-achieving students**

Students who achieve a weighted average mark (WAM) of 80 percent or higher in at least eight units of study (48 credit points) may apply to complete a 24 credit point research module comprising a supervised research dissertation of 15,000 to 20,000 words. Access to the business dissertation units is subject to an interview and the availability of suitable supervisors.

"After five years working in investment banking and funds management, I wanted to extend my technical knowledge by undertaking the finance specialisation within the Master of Commerce.

"As a part-time student, I found my postgraduate studies enjoyable and appreciated the high-quality teaching provided by the University’s academic staff. The Business School’s flexible class schedules allowed me to balance full-time work and studies effectively."

**Emmanuel Vergara**
Master of Commerce
Key Account Manager, Walsh & Co Asset Management
Course structure

16 units of study (96 credit points), comprising:

2 core units
- Business Insights
- Succeeding in Business

2 to 6 foundational units from:
- Accounting Principles
- Capital Markets and Corporate Finance
- Digital Business Foundations
- Foundations of Supply Chain Management
- Global Business
- Legal Environment of Business
- Management and Organisations
- Marketing Principles
- Microeconomics for Business
- Project Management
- Quantitative Methods for Business
- Strategy, Innovation and Entrepreneurship
- Transport and Infrastructure Foundations

At least one area of specialisation from:
- Accounting
- Aviation and Maritime Management and Logistics
- Banking
- Big Data in Business
- Business Analytics
- Business Information Systems
- Business Law
- Business Sustainability
- Business Economics
- Finance
- Infrastructure and Transport Management
- International Business
- Logistics and Supply Chain Management
- Marketing
- People, Management and Organisations
- Project Management
- Quantitative Finance
- Strategy, Innovation and Entrepreneurship

You can choose additional specialisations/dissertation or elective options (including the Industry Placement Program and the NEXT Innovation Program).

Duration
2 years full time, or 4 years part time (for domestic students only)

Commencing semesters
Semester 1 (February) or Semester 2 (August)

Other study options
- Graduate Diploma in Commerce
  (8 units of study/48 credit points)
- Graduate Certificate in Commerce
  (4 units of study/24 credit points)
Fast track your Master of Commerce

The Master of Commerce is available to graduates with a bachelor’s degree in any discipline. If you have completed previous studies in a related area or relevant work experience, you can fast track your master’s degree.

This is called recognition of prior learning and means you won’t have to repeat similar units and could graduate sooner (see the diagram below). For more information, visit sydney.edu.au/study/credit

If you cannot gain direct entry to the master’s degree, the Graduate Diploma and Graduate Certificate in Commerce offer alternative entry points.

If you are enrolled in the master’s degree and you are unable to complete it because of, say, family or work commitments, you may be able to graduate with these qualifications instead.

For qualifications outside Australia or where grading systems differ, the University determines equivalencies and admission criteria based on the country, institution and qualification.

The scores listed in this guide are based on the University’s grading system.

− sydney.edu.au/students/guide-to-grades

Notes
Qualifications must be assessed as equivalent to the relevant Australian Qualifications Framework level.

This is only a guide to recognition of prior learning. All recognition granted is subject to faculty assessment and approval.

Master of Commerce (two years/96 credit points)

<table>
<thead>
<tr>
<th>One year</th>
<th>One year</th>
</tr>
</thead>
<tbody>
<tr>
<td>24 credit points</td>
<td>72 credit points</td>
</tr>
<tr>
<td>Enter with no credit with one of the following:</td>
<td></td>
</tr>
<tr>
<td>− bachelor’s degree in an unrelated discipline with a credit average (65 percent)</td>
<td></td>
</tr>
<tr>
<td>− bachelor’s degree or higher in an unrelated discipline with less than a credit average (minimum 50 percent required) and satisfactory performance in the GMAT (as a guide, the class average score is 630) or an equivalent Business School-approved admissions test.</td>
<td></td>
</tr>
</tbody>
</table>

| 48 credit points | 48 credit points |
| Enter with up to 24 credit points (0.5 years) if you have one of the following: |
| − bachelor’s degree in a related discipline with a credit average (65 percent) |
| − bachelor’s degree in an unrelated discipline with a credit average and three years of certified relevant work experience |
| − bachelor’s degree with honours, graduate diploma, master’s degree or research degree in an unrelated discipline with a credit average |
| − University of Sydney Graduate Certificate in Commerce with a credit average. |

| Enter with up to 48 credit points (one year) if you have one of the following: |
| − bachelor’s degree with honours in a related discipline with a credit average (65 percent) |
| − completed graduate diploma, master’s or research degree in a related discipline with a credit average |
| − bachelor’s degree in a related discipline, with a credit average and three years certified relevant work experience |
| − University of Sydney Graduate Diploma in Commerce with a credit average. |
Master of Professional Accounting

This program will help you develop the skills and expertise you need for a rewarding career in accounting – starting with associate membership of professional accounting bodies.

The Master of Professional Accounting will expose you to the broad organisational, regulatory, market and technological contexts in which accountants operate. You will pursue advanced learning in professional practice, the theory that underpins it and the people skills that make accounting information most effective.

Professional accountancy requires strong technical, analytical and practical problem-solving skills built upon comprehensive, theoretical foundations and superior people skills. This program will equip you with the knowledge and professional competencies, and key interpersonal and career skills needed for success.

There are many employment opportunities for graduates, including highly rewarding careers as financial controllers, financial analysts and planners, tax and estate advisers, financial and management accountants, auditors, investment advisers and managers, management consultants and chief financial officers. Many graduates of this program have also established their own accounting practices.

Professional accreditation

The Master of Professional Accounting is recognised by the Association of Chartered Certified Accountants (ACCA) and satisfies the professional accreditation requirements as an associate member of CPA Australia and Chartered Accountants Australia and New Zealand (CAANZ).

You need to complete the compulsory units of study to satisfy professional accreditation requirements.

The ACCA will allow nine foundation unit exam exemptions for students who have completed the Master of Professional Accounting.

For more information about ACCA’s exam exemptions, please visit:
- www.accaglobal.com

− sydney.edu.au/courses/master-of-professional-accounting
“During my time at the University of Sydney Business School, I grew to understand the sheer scope of the accounting profession and I have a better appreciation of the role accountants play in society. My postgraduate study has also placed me in a strong position to pursue my entrepreneurial ambitions.

“I now have a greater knowledge of how companies operate and profit. With my blend of accounting and economics expertise and my passion for consumer behaviour, I am much better equipped to embark on my entrepreneurial pursuit.”

Adam Aziz  
Master of Professional Accounting  
Fund Accountant, Commonwealth Bank of Australia

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**Course structure**

16 units of study (96 credit points), comprising:

<table>
<thead>
<tr>
<th>14 core units</th>
<th>Advanced units</th>
<th>Duration</th>
<th>Commencing semesters</th>
<th>Other study options</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Foundation units</td>
<td>- Advanced Financial Reporting</td>
<td>2 years full time, or 4 years part time (for domestic students only)</td>
<td>Semester 1 (February) or Semester 2 (August)</td>
<td>Graduate Diploma in Professional Accounting (8 units of study/48 credit points)</td>
</tr>
<tr>
<td>- Accounting Principles</td>
<td>- Contemporary Issues in Auditing</td>
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<tr>
<td>(must be completed in the first semester)</td>
<td>- Corporate Structures in Practice</td>
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<tr>
<td>- Succeeding in the Accounting Profession</td>
<td>- Intermediate Financial Reporting</td>
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<td></td>
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</tr>
<tr>
<td>- Legal Environment of Business</td>
<td>- Managerial Accounting and Decision Making</td>
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<tr>
<td>- Quantitative Methods for Accounting</td>
<td>- Taxation Law and Practice</td>
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</tr>
<tr>
<td>- Firms, Markets and Business Management</td>
<td>- Corporate Governance and Accountability (capstone unit)</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>- Accounting Information Systems</td>
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<td></td>
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<tr>
<td>- Capital Markets and Corporate Finance</td>
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</tr>
</tbody>
</table>

2 elective units  
- refer to sydney.edu.au/courses/master-of-professional-accounting
Master of Human Resource Management and Industrial Relations

Whether you are already engaged in or contemplating a career in human resource management, industrial relations or a related area, this is the specialist qualification you need.

Our program will provide you with a sound understanding of key employment and human resources issues and equip you with the knowledge and skills to respond to the rapid changes reshaping local and international work practices and policies.

The Master of Human Resource Management and Industrial Relations produces graduates who are effective strategic business partners, confident employee advocates, administrative experts, knowledgeable change agents, persuasive professional communicators and discerning researchers. You will graduate as an ethically aware practitioner in the field of human resource management and employment relations.

Professional accreditation

The program is accredited by the Australian Human Resource Institute (AHRI) and is reviewed every three years to ensure content is relevant to industry needs.


Course structure

10 units of study (60 credit points), comprising:

4 core units
− People, Work and Employment
− Human Resource Strategies
− Employment and the Law
− HRM and IR in Action

6 elective units
− refer to sydney.edu.au/courses/master-of-human-resource-management-and-industrial-relations

Duration

1.5 years full time, or 2.5 years part time (for domestic students only). Subject to unit of study availability, it may be possible to complete the course in a shorter time.

Commencing semesters

Semester 1 (February) or Semester 2 (August)

Other study options

− Graduate Diploma in Human Resource Management and Industrial Relations (6 units of study/36 credit points)
− Graduate Certificate in Human Resource Management and Industrial Relations (4 units of study/24 credit points)

“During my degree, I have learned from some of the best academics in the industry. Their industry knowledge and commitment is second to none, as they strive to ensure their students succeed in the course and their careers. They went above and beyond to shape us into the best professionals we could be, while fostering an environment that allowed for personal growth and diversity of thought. I know that no matter what happens in my industry, I am armed with the tools to adapt to changes and to drive strategic business outcomes.”

Stacey Harrison
Master of Human Resource Management and Industrial Relations
Human Resources Coordinator, Hicksons Lawyers
Master of International Business

In a globalised world, corporate survival and growth are dependent upon knowledge and experience within the international business environment.

Our Master of International Business will provide you with the ability to think and work across boundaries and borders – an essential skill for tomorrow’s leaders. The program focuses on the practical skills to ensure effective and sustainable growth on an international scale. You will develop the skills to implement strategic decisions that facilitate sustainable global expansion.

Our cutting-edge research will feed into your learning, allowing you to consider the latest critical thinking and emerging issues in international business.

International Business Project
The degree culminates in the opportunity to engage in a real-life consulting project for a company’s current or prospective international operations, either in Australia or overseas. The overseas consulting project gives you first-hand experience of doing international business in the form of a two-week field trip to a country such as Malaysia, Mexico or Vietnam.*

[sydney.edu.au/courses/master-of-international-business]
Course structure

10 units of study (60 credit points), comprising:

4 core units
- Global Business Environment
- Global Management and Culture
- Global Strategy
- Managing Global Operations

4 elective units
Chosen from the following areas:

Country Insights
- China’s Legal Environment for Business
- Comparative International Management
- Enterprise Management in China
- Strategy and Emerging Markets

Global Insights
- Export Management
- International Business Alliances
- Managing International Risk

Innovation and Entrepreneurship
- Business Innovation and Sustainability
- Business Restructuring and Renewal
- New Business Opportunities and Start ups
- Social Entrepreneurship

International Skills
- International Accounting
- International Business Finance
- International Business Tax Strategy
- International Dimensions of Human Resource Management
- International and Global Marketing
- Issues in Law and International Business

Management and Leadership
- Business Negotiations
- Ethical International Business Decisions
- Leadership in Organisations

International Business Consulting project
(equivalent to 2 units)

Duration
1.15 years full time, or 2 years part time
(for domestic students only)

Commencing semesters
Semester 1 (February) or Semester 2 (August)

* Note that travel costs will apply in addition to the normal tuition fee for this unit.

“What I’ve enjoyed most about the Master of International Business is studying with a cohort of many international students. The diversity of ages and cultures has been enriching, exposing us to different schools of thought, and allowing us to put theory into practice.

“The opportunity to manage projects and understand the global business environment on a granular level has been invaluable to my career and professional development. I’m lucky to have landed a consulting role where I can practise what I have learned on a daily basis.”

Angela Rossi
Master of International Business
Trade Advisor, Altios
Master of Marketing

If you are an experienced manager wishing to develop a career in marketing, our Master of Marketing offers the strategic knowledge and practical skills that business today demands.

This program offers the leaders of tomorrow an understanding of best practice in applying the latest techniques. The Business School has strong links with industry, giving you the opportunity to engage and interact with marketing practitioners as they share unique insights into applying the latest methods.

With a focus on practical experiential learning, the program provides a dynamic environment for sharing professional experience, application and values, as well as insights from the cutting edge of business research.

The program is reviewed regularly in consultation with industry professionals to ensure content is both relevant and practical for today’s changing business environment.

− sydney.edu.au/courses/master-of-marketing

Course structure

10 units of study (60 credit points), comprising:

8 core units
− Contemporary Consumer Behaviour
− Decision Making and Research
− Evaluating Marketing Performance
− Innovative Marketing Strategies
− Integrated Marketing Communications
− Internal Marketing
− Regulatory Environment and Ethics
− Marketing in the Global Economy

An industry-based consulting project (equivalent to 2 units), either:
− Marketing Consulting Project or
− International Marketing Project

Duration
1.15 years full time, or 2 years part time (for domestic students only)

Commencing semesters
Semester 1 (February) or Semester 2 (August)

Other study options
− Graduate Diploma in Marketing
  (6 units of study/36 credit points)
− Graduate Certificate in Marketing
  (4 units of study/24 credit points)

“Combining postgraduate study with my professional experience was a great platform to start my own business. One of the best benefits of the Master of Marketing was the Business School’s holistic approach to learning. I’ve learned so much about areas within business and I’ve been very fortunate to have some wonderful clients.”

Tash Menon
Master of Marketing
Director, MASH Brands

Left: photo © Trevor Mein 2016
Master of Logistics and Supply Chain Management

Not just the backbone of any company, logistics and supply chain management is also one of the world’s fastest growing areas of business.

This course is taught at the University’s Institute of Transport and Logistics Studies, recognised by the Australian Government as a key centre of excellence in research and education.

You will benefit from the centre’s strong links with industry, and learn to apply the concepts, techniques and principles at the heart of logistics and supply chain management. Areas of expertise include: decision integration, process coordination, risk mitigation, using systems approaches to solve problems, and identifying current and future trends.

Career opportunities within this dynamic field include supply chain manager, logistics manager, director of distribution, export manager, operations manager, procurement manager, shipping coordinator and freight manager. We also offer our top-performing students the opportunity for post study work placements with leading companies. More than half of those placed obtain ongoing employment with their company.

Our graduates are in high demand across many industries, including shipping, airlines, courier and transport, freight, manufacturing, import/export, and retail warehousing and distribution.

Course structure

10 units of study (60 credit points), comprising:

7 core units
- Contemporary Procurement
- Foundations of Supply Chain Management
- Production and Operations Management
- Quantitative Logistics and Transport
- Supply Chain Planning and Design
- Global Freight Logistics and Management
- Logistics and Supply Chain Project

3 elective units
- refer to sydney.edu.au/courses/master-of-logistics-and-supply-chain-management

Duration

1.5 years full time, or 2.5 years part time (for domestic students only). Subject to unit availability, it may be possible to complete the course in a shorter time.

Commencing semesters

Semester 1 (February) or Semester 2 (August)

Other study options

- Graduate Diploma in Logistics and Supply Chain Management (6 units of study/36 credit points)
- Graduate Certificate in Logistics and Supply Chain Management (4 units of study/24 credit points)

“My course has given me a solid grounding in supply chain management theory, strategy and practice, backed with technical skills. The enthusiasm among the teaching staff is infectious, and industry professionals were regular guest lecturers, enabling me to connect my studies to the real world. As a result, I graduated industry-ready and secured a permanent job before I completed my studies.”

Kerry Zhuang

Master of Commerce
(specialising in Logistics and Supply Chain Management)
Procurement Manager, SPOS Group
Graduate Certificate in Innovation and Enterprise

Entrepreneurs and innovators identify and develop new products, business processes and markets. They are the engine room of our economy and initiators of change.

This course will equip you with the know-how to develop a successful business. It is suitable for entrepreneurs, researchers, creative artists and managers in both the commercial and not-for-profit sectors.

If you are interested in creating a new enterprise or seeking to grow or turn around a mature business, this course will appeal to you. It draws on strategy and entrepreneurship and focuses on understanding markets, opportunities and company performance.

You will engage with businesses and entrepreneurs throughout the region and learn from expert researchers and practitioners. We encourage you to take advantage of the substantial entrepreneurial initiatives on offer, including the Sydney Genesis start-up program and the Remote and Rural Enterprise program.

− sydney.edu.au/courses/graduate-certificate-in-innovation-and-enterprise

Course structure

4 units of study (24 credit points), comprising:

2 core units
− Strategy, Innovation and Entrepreneurship
− Entrepreneurship and Innovation Project

2 elective units, chosen from:
− New Business Opportunities and Start-ups
− Business Innovation and Sustainability
− Business Restructuring and Renewal
− Social Entrepreneurship
− Engaged Entrepreneurship Projects

Duration
0.5 years full time, or 1 year part time (for domestic students only)

Commencing semesters
Semester 1 (February) or Semester 2 (August)
Will is the Founder and Chief Executive of Archie Rose Distilling Co, the first distillery to operate in Sydney since the 1850s.

Located in the dynamic inner-city suburb of Rosebery, the operation is housed in an impressive converted warehouse. There is a bar open from midday to 10pm every day, as well as regular distillery tours and gin-tastings.

Will says the Master of Management was exactly what he needed to help launch a start-up. “It’s a great degree if you’re looking at starting your own business,” he says.

“It gives you that baseline knowledge across whole breadth of areas that will be relevant to your business. You’re not going to exit the degree as an expert in accounting, finance or supply-chain management. But you’re going to have a handle on every aspect, so that when all these things pop up — and they will — you’ll know the basics of what you’re dealing with, be able to figure out what you don’t know, and follow it through.”

What inspired you to launch Archie Rose?

I always had a passion for spirits, but it remained a hobby and I went down a fairly standard corporate path for a few years.

In 2013 I reached a point where I knew I wasn’t doing what I wanted to be doing, and the distillery idea was constantly in the back of my mind.

I took some leave and headed to New York to check out some of the first distilleries since prohibition that had popped up in Brooklyn. After seeing their set-ups and hearing their stories, I couldn’t figure out why no one had started up a distillery in Sydney. Like New York, we have a unique history of distillation, amazing craft brewers, an incredible bar scene and people who are genuinely interested in where their food and drinks come from and how they are created.

In my mind there had to be a reason you couldn’t operate a distillery in Sydney. I thought that if I did the research and found that reason, then I could put the idea to bed and get on with other things. I spent six months trying to find the reason, but never found anything I considered a roadblock. So it was then I committed to starting Archie Rose.

Have you always been entrepreneurial?

In a basic way, yes. My father and uncle both run their own business and my grandfather operated orchards in NSW’s central west, so I was exposed to private business from a young age. I also used to do things to earn a little extra cash when I was younger — I started a small football coaching clinic when I was about 15 or 16.

The two things I love about running a business are the accountability and the breadth of experience it gives you. It’s really all on me: every decision, every success, every failure. Obviously, I cannot do it by myself and I have an incredible team here at Archie Rose, but at the end of the day, I’m 100 percent accountable.

I’ve learned things I never thought I’d ever need or even want to know, but I enjoy that side of the operation.
From where do you draw your inspiration, and how do you stay innovative?
It may sound clichéd, but when you’re genuinely passionate about what you’re doing, you really don’t need a source of inspiration.

I draw on the enthusiasm of our team in a big way. Everyone who works here is so into spirits and cocktails and oak and copper so new ideas are popping up constantly, as well as side projects and new materials we’re testing.

I’ve got to mention the bar, restaurant and brewing industries as well. They’re all so interrelated and I look to them to see how they’re pushing the boundaries in their respective fields and how it could relate to spirits.

What’s your advice for emerging entrepreneurs?
Think long and hard about why you want to start your own venture and be honest with yourself about what your long-term goals are. Do you want to become the most respected producer or supplier in your field? Do you want to push innovation to the limit and be super niche? Do you just want to grow, sell out and make some money?

All these are fine, but you need to be honest with what you want and set everything up accordingly.

This honesty also applies to your own strengths and weaknesses. You don’t have to do everything yourself, it’s better to focus on the things you do best and bring in staff or consultants or friends to help you with the things you’re not so good at.
## Admission criteria

<table>
<thead>
<tr>
<th>Degree</th>
<th>Admission criteria</th>
<th>Part-time option*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Master of Business Administration</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification and fulfill the following three criteria: (i) professional work experience in a relevant field (ii) complete a selection interview and (iii) provide a one-page statement of motivation, outlining what you hope to achieve professionally and personally by completing the course; or the University of Sydney Graduate Diploma in Business Administration with a credit average (65 percent). Units completed in the graduate diploma can be credited to the master’s degree.</td>
<td>Yes</td>
</tr>
<tr>
<td>Master of Business Administration (Leadership and Enterprise)</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification and fulfill the following three criteria: (i) professional work experience in a relevant field (ii) complete a selection interview and (iii) provide a one-page statement of motivation, outlining what you hope to achieve professionally and personally by completing the course. If your academic record or work experience does not meet the above criteria, you will need to achieve a GMAT score of 600+ (range 550-700) for admission.</td>
<td>No</td>
</tr>
<tr>
<td>Global Executive MBA</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification and, fulfill the following three criteria: (i) professional work experience (typically 10 years) in a relevant field (ii) complete a selection interview and (iii) provide a one-page statement of motivation, outlining what you hope to achieve professionally and personally by completing the course.</td>
<td>Full-time enrolment, intensive 2-week delivery blocks</td>
</tr>
<tr>
<td>Master of Management</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher with less than a credit average (minimum 50 percent required), and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test. Applicants must also fulfill the following two criteria: (i) complete a selection interview and (ii) provide a one-page statement of motivation, outlining what you hope to achieve professionally and personally by completing the course.</td>
<td>Yes</td>
</tr>
<tr>
<td>Master of Management (CEMS)</td>
<td>An Australian bachelor’s degree or higher in a related discipline with a credit average (65 percent) or equivalent qualification and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test. Applicants must also fulfill the following three criteria: (i) complete a selection interview (ii) provide a statement of motivation, outlining what you hope to achieve professionally and personally by completing the course and (iii) demonstrate a high level of proficiency in a minimum of two languages, one of which can be English.</td>
<td>No</td>
</tr>
<tr>
<td>Master of Commerce AND Master of Professional Accounting</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher (minimum 50 percent average) or equivalent qualification, and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test; or the relevant University of Sydney Graduate Diploma/Graduate Certificate with a credit average (65 percent). Units completed in the graduate diploma/graduate certificate can be credited to the master’s degree.</td>
<td>Yes</td>
</tr>
<tr>
<td>Master of Human Resource Management and Industrial Relations</td>
<td>An Australian bachelor’s degree with honours or higher in any discipline with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher in a related discipline with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree in an unrelated discipline with a credit average (65 percent) or equivalent qualification, and relevant professional work experience (typically three years); or any of the above combinations of qualifications and/or experience with less than a credit average (minimum 50 percent required) and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test; or the University of Sydney Graduate Diploma/Graduate Certificate in Human Resource Management and Industrial Relations with a credit average (65 percent). Units completed in the graduate diploma/graduate certificate can be credited to the master’s degree.</td>
<td>Yes</td>
</tr>
<tr>
<td>Degree</td>
<td>Admission criteria</td>
<td>Part-time option*</td>
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<tr>
<td>Master of International Business</td>
<td>An Australian bachelor’s degree or higher in a related discipline with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher in an unrelated discipline with a credit average (65 percent) or equivalent qualification, and relevant professional work experience (typically three years); or an Australian bachelor’s degree or higher in a related discipline with less than a credit average (minimum 50 percent required) or equivalent qualification, and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test.</td>
<td>Yes</td>
</tr>
<tr>
<td>Master of Marketing</td>
<td>An Australian bachelor’s degree or higher with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher with less than a credit average (minimum 50 percent required), and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test; or the University of Sydney Graduate Diploma/Graduate Certificate in Marketing with a credit average (65 percent). Units completed in the graduate diploma/graduate certificate can be credited to the master’s degree. Applicants must also fulfil the following three criteria: (i) professional work experience (typically three years) in a relevant field (ii) provide a statement of motivation and (iii) pass a selection interview establishing the candidate’s suitability for the degree.</td>
<td>Yes</td>
</tr>
<tr>
<td>Master of Logistics and Supply Chain Management</td>
<td>An Australian bachelor’s degree with honours or higher in any discipline with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree or higher in a related discipline with a credit average (65 percent) or equivalent qualification; or an Australian bachelor’s degree in an unrelated discipline with a credit average (65 percent) or equivalent qualification, and relevant professional work experience (typically three years); or any of the above combinations of qualifications and/or experience with less than a credit average (minimum 50 percent required) and satisfactory performance in the GMAT (for guidance, the class average score is 630) or equivalent Business School approved admissions test; or the relevant University of Sydney Graduate Diploma/Graduate Certificate with a credit average (65 percent). Units completed in the graduate diploma/graduate certificate can be credited to the master’s degree.</td>
<td>Yes</td>
</tr>
<tr>
<td>Graduate diplomas and graduate certificates</td>
<td>An Australian bachelor’s degree or higher (or equivalent qualification) or professional work experience in a relevant field (typically three years).</td>
<td>Yes</td>
</tr>
</tbody>
</table>

* Some of our courses can be completed on a part-time basis. This option is available to domestic and eligible international students. International students on a student visa are not eligible for part time study.

Any grade requirements listed are based on the University of Sydney grading system. Learn more at:

- sydney.edu.au/students/guide-to-grades

For qualifications awarded outside Australia, equivalencies and admission criteria are determined based on the country, institution and qualification. For a guide to common international qualifications and equivalent admission criteria, please refer to our webpages:

- sydney.edu.au/business/study/courses/admission-criteria
- sydney.edu.au/study/secondary-qualifications
How to apply

Every year we welcome outstanding local and international students who surprise, inspire and support each other throughout their studies.

Step 1
Choose your course
The University of Sydney Business School offers a wide range of postgraduate degrees, shown here:
- sydney.edu.au/pg-business

Step 2
Check the admission criteria
You need to meet certain criteria to be eligible to apply. For details, please refer to your specific course:
- sydney.edu.au/courses

Step 3
Attend an information event
Visit us on campus and speak with faculty representatives, career experts and admissions advisers about your study options. For a list of upcoming events, visit:
- sydney.edu.au/business/events

Step 4
Apply online
You will need to submit your application online. Learn more at:
- sydney.edu.au/study/how-to-apply

Step 5
Apply for scholarships
We are committed to investing in the business leaders of tomorrow with a range of Business School-funded and joint scholarships. Learn about the scholarships on offer at:
- sydney.edu.au/business/study/opportunities/scholarships

To find out more about our courses, including availability for international students to study full time onshore on a student visa, visit
- sydney.edu.au/courses

Recognition of prior learning (RPL)/credit
Depending on your previous studies or work experience you may be able to apply to reduce the total number of credit points or time needed to complete your course.

Credit for previous studies
You may be eligible for credit if your previous studies are assessed as being directly equivalent to our units of study. Credit arrangements vary by course.

Fast track your postgraduate studies
For some courses your previous studies or relevant professional experience may make you eligible for a reduced volume of learning to achieve the learning outcomes of the course. This could reduce the duration and unit of study requirements by one to two semesters. Reductions and requirements vary.

How do I apply for credit or RPL?
You need to apply when completing your online course application. To check course-specific requirements, visit your relevant faculty website. For more information on credit, visit:
- sydney.edu.au/study/credit

English language proficiency
If English is not your first language or if you have not undertaken tertiary studies in English in the last five years, you may need to demonstrate English language proficiency. For details, visit
- sydney.edu.au/study/english-reqs

IELTS overall score: 7.0
Minimum score for all bands: 6.0
TOEFL iBT overall score: 100
Minimum score for writing section: 24
Minimum score for all other sections: 22
## Important dates

Here are some important dates to add to your calendar, to help you plan for the year ahead.

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open Day</td>
<td>25 August 2018</td>
</tr>
<tr>
<td>Postgraduate Information Evening</td>
<td>16 May 2018</td>
</tr>
<tr>
<td>Postgraduate Study and Research Week</td>
<td>10–14 September 2018</td>
</tr>
<tr>
<td>Semester 1, 2019 applications close</td>
<td>20 February 2019</td>
</tr>
</tbody>
</table>

Note that some exceptions apply. Please search for your course online to check exact application closing dates: sydney.edu.au/courses

To find out about other important University dates, please visit sydney.edu.au/dates
This guide provides the key information you need to apply for postgraduate studies in business, but the next step is up to you. To find out more, see our website and contact details below.

sydney.edu.au/pg-business

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