

# **Workshop on Organization Economics: Theory and Evidence**

Friday 27 July 2007

Venue: Darlington Centre School Building Meeting Room 6  
University of Sydney

## **Program**

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|-------|--|
| 8:30  | Registration   |
| 9.00  | Welcome  |
| 9:10  | Ishita Chatterjee (Monash University)<br>Wage Bargaining and Managerial Incentives: Rewarding or Penalizing Sales?   |
| 9:55  | Kieron Meagher (University of New South Wales)<br>Competition and Public-Private Partnership: An Incomplete Contracts Approach   |
| 10:40 | Morning tea  |
| 11:10 | Luis Cabral (New York University)<br>Time is of the essence: cultural and strategic perspectives on punctuality in business  |
| 12:10 | Lunch  |
| 1:30  | Valerie Smeets (Universidad Carlos III de Madrid and CCP, Aarhus School of Business)<br>Testing Models of Hierarchy: Span of Control, Compensation and Career Dynamics |
| 2:30  | Marco Delmastro (Italian Communications Authority)<br>The Economics of Organizational Design: Empirical Facts  |
| 3:30  | Afternoon tea  |
| 4.00  | Andrew Wait (University of Sydney)<br>Big Changes by Little Fish   |
| 5.00  | Close  |
| 7.00  | Conference Dinner  |