

## Publications for Andrew Wait

### 2019

Newton, J., Wait, A., Angus, S. (2019). Watercooler chat, organizational structure and corporate culture. *Games and Economic Behavior*, 118(2019), 354-365.

### 2018

Katayama, H., Meagher, K., Wait, A. (2018). Authority and communication in firms. *Journal of Economic Behavior and Organization*, 155, 315-348. <a href="http://dx.doi.org/10.1016/j.jebo.2018.09.005">[More Information]</a>

Bel, R., Smirnov, V., Wait, A. (2018). Managing change: Communication, managerial style and change in organizations. *Economic Modelling*, 69, 1-12. <a href="http://dx.doi.org/10.1016/j.econmod.2017.09.001">[More Information]</a>

de Roos, N., Matros, A., Smirnov, V., Wait, A. (2018). Shipwrecks and treasure hunters. *Journal of Economic Dynamics and Control*, 90(May 2018), 259-283. <a href="http://dx.doi.org/10.1016/j.jedc.2018.03.004">[More Information]</a>

### 2017

Smirnov, V., Wait, A. (2017). Contracts, incentives and organizations: Hart and Holmstrom Nobel Laureates. *Review of Political Economy*, 29(4), 493-522. <a href="http://dx.doi.org/10.1080/09538259.2017.1367142">[More Information]</a>

### 2016

Bel, R., Smirnov, V., Wait, A. (2016). Spoiling synergy. *Economics Letters*, 143, 80-83. <a href="http://dx.doi.org/10.1016/j.econlet.2016.04.002">[More Information]</a>

Smirnov, V., Wait, A. (2016). Technology, team production and incentives. *Economics Letters*, 141, 91-94. <a href="http://dx.doi.org/10.1016/j.econlet.2016.01.027">[More Information]</a>

### 2015

Smirnov, V., Wait, A. (2015). Innovation in a generalized timing game. *International Journal of Industrial Organization*, 42(September), 22-33. <a href="http://dx.doi.org/10.1016/j.ijindorg.2015.06.003">[More Information]</a>

Nguyen, B., Wait, A. (2015). Should I Stay or Should I Go? Participation and Decision-Making in Family Firms. *Journal of Institutional and Theoretical Economics*, 171(2), 215-237. <a href="http://dx.doi.org/10.1628/093245615X14273596658964">[More Information]</a>

Bel, R., Smirnov, V., Wait, A. (2015). Team composition, worker effort and welfare. *International Journal of Industrial Organization*, 41, 1-8. <a href="http://dx.doi.org/10.1016/j.ijindorg.2015.04.002">[More Information]</a>

### 2014

Meagher, K., Wait, A. (2014). Delegation of Decisions About

Change in Organizations: The Roles of Competition, Trade, Uncertainty, and Scale. *Journal of Law Economics and Organization*, 30(4), 709-733. <a href="http://dx.doi.org/10.1093/jleo/ewt011">[More Information]</a>

Wait, A., Wright, J. (2014). Family ownership and the decentralization of decision making. *8th Annual Organizational Economics Workshop 2014*, Sydney: University of Sydney School of Economics.

Mai, M., Smirnov, V., Wait, A. (2014). Ownership, Access and Sequential Investment. *Canadian Journal of Economics/Revue canadienne d'Economique*, 47(1), 203-231. <a href="http://dx.doi.org/10.1111/caje.12071">[More Information]</a>

### 2013

Bel, R., Smirnov, V., Wait, A. (2013). On Broadway and sports: how to make a winning team. *7th Annual Organizational Economics Workshop 2013*, Sydney, Australia: University of Sydney.

Gray, A., Nguyen, B., Wait, A. (2013). The Prodigal Corporation: an Analysis on the Effectiveness of the ACCC's Immunity Policy for Cartel Conduct. *Australian Economic Papers*, 52(1), 38-51. <a href="http://dx.doi.org/10.1111/1467-8454.12006">[More Information]</a>

### 2012

Nguyen, B., Wait, A. (2012). Participation and decision making in family firms. *6th Annual Organizational Economics Workshop*, Sydney: University of Sydney School of Economics.

Wait, A., Wright, J. (2012). Use Your Skills: The Allocation of Decision Rights and Firm Performance. *10th Annual International Industrial Organization Conference*, Boston, Massachusetts: The Industrial Organization Society.

### 2011

Smirnov, V., Wait, A. (2011). Bundling in Auctions with Non-Linear Valuations. *Australian Economic Papers*, 50(1), 17-26. <a href="http://dx.doi.org/10.1111/j.1467-8454.2011.00408.x">[More Information]</a>

Mai, M., Smirnov, V., Wait, A. (2011). *Ownership, access and sequential investment*.

Bel, R., Smirnov, V., Wait, A. (2011). *Swarm of Innovators: Information, Leadership and Innovation*.

Bel, R., Smirnov, V., Wait, A. (2011). The Treason of the Margin (or The Synergy Paradox). *Australasian Meeting of the Econometric Society ESAM 2011*, Adelaide, Australia: Econometric Society.

### 2010

Rush, A., Smirnov, V., Wait, A. (2010). Communication Breakdown: Consultation or Delegation from an Expert with Uncertain Bias. *The BE Journal of Theoretical Economics*, 10(1), 1-27. <a href="http://dx.doi.org/10.2202/1935-1704.1612">[More Information]</a>

Wait, A., Wright, J. (2010). Decisions, firms and families. *39th Australian Conference of Economists ACE 2010*, Australia:

## 2009

Mai, M., Smirnov, V., Wait, A. (2009). Timing, investment and optimal ownership. *38th Australian Conference of Economists ACE 2009*, Adelaide: Economic Society of Australia.

Rush, A., Smirnov, V., Wait, A. (2009). Uncertainty, delegation and communication. *38th Australian Conference of Economists ACE 2009*, Adelaide: Economic Society of Australia.

## 2007

Smirnov, V., Wait, A. (2007). Market Entry Dynamics with a Second-Mover Advantage. *The BE Journal of Theoretical Economics*, 7(1 (article 11)), 1-23. <a href="http://dx.doi.org/10.2202/1935-1704.1287">[More Information]</a>

Basov, S., Smirnov, V., Wait, A. (2007). Market Niche, Flexibility and Commitment. *Manchester School*, 75(1), 122-130. <a href="http://dx.doi.org/10.1111/j.1467-9957.2007.01006.x">[More Information]</a>

Smirnov, V., Wait, A. (2007). Staged Financing with a Variable Return. *The BE Journal of Theoretical Economics*, 7(1 (article 5)), 1-26. <a href="http://dx.doi.org/10.2202/1935-1704.1234">[More Information]</a>

## 2005

Smirnov, V., Wait, A. (2005). Coordination games and the option to wait. *Economics Bulletin*, 3(18), 1-4.

Meagher, K., Wait, A. (2005). Delegation of decision making, competition and business strategy. *34th Australian Conference of Economists ACE 2005*, Melbourne: University of Melbourne and ACE. <a href="http://dx.doi.org/10.1109/IQEC-CLEO.2011.6193909">[More Information]</a>

Wait, A. (2005). Holdup and Innovation. *Journal of Economics*, 85(3), 277-295. <a href="http://dx.doi.org/10.1007/s00712-005-0130-1">[More Information]</a>

Pitchford, R., Wait, A. (2005). Sydney Airport Land: Appropriate Value for Regulatory Purposes. *Agenda: a journal of policy analysis and reform*, 12(1), 19-31.

## 2004

Smirnov, V., Wait, A. (2004). Hold-Up And Sequential Specific Investments. *Rand Journal of Economics*, 35(2), 386-400. <a href="http://dx.doi.org/10.2307/1593697">[More Information]</a>

Smirnov, V., Wait, A. (2004). Industry Sunk Cost And Entry Dynamics. In Ralf Becker and Stan Hurn (Eds.), *Contemporary Issues in Economics and Econometrics : Theory and Application*, (pp. 34-49). Great Britain: Edward Elgar Publishing.

Smirnov, V., Wait, A. (2004). Industry sunk costs and entry dynamics. *Economics Bulletin*, 12(4), 1-7.

Smirnov, V., Wait, A. (2004). Timing Of Investments, Holdup And Total Welfare. *International Journal of Industrial Organization*, 22(3), 413-425. <a href="http://dx.doi.org/10.1016/j.ijindorg.2003.09.002">[More Information]</a>

## 2003

Menezes, F., Pitchford, R., Wait, A. (2003). Tendering and bidding for access: a regulator's guide to auctions. *Australian Journal of Management*, 28(3), 345-370.

## 2002

Smirnov, V., Wait, A. (2002). Hold-up and sequential specific investments. *Latin American Econometric Society Meetings*, Brazil: Fgv-Eaespp.

Smirnov, V., Wait, A. (2002). Industry sunk costs and entry dynamics. *Econometric Society Australasian Meeting 2002*, Australia: Queensland University of Technology.